COMMUNICATIONS AND PUBLIC AFFAIRS

The UMB Office of Communications and Public Affairs (CPA) is dedicated to promoting the University of Maryland, Baltimore (UMB) and telling its remarkable stories. We provide media relations, branding, design, strategic marketing, editing, writing, special event planning & protocol, and web communications Universitywide.



WHO WE ARE

JENNIFER LITCHMAN, MA

Chief Communications Officer and Senior Vice President Special Assistant to the President

LAURA KOZAK, MA

Associate Vice President. Communications and Public Affairs

Our Team

Digital and Social Media | Editorial | Graphic Design | Marketing | Media Relations | Photography and Videography | Web Design

EVA HANLEY Office Manager Digital And Social Media

KRISTI MCGUIRE Assistant Director, Digital Media Marketing Manager

EMMA JEKOWSKY Social Media Specialist

Editorial **CHRIS ZANG** Director, Editorial Services

LOU CORTINA Managing Editor

Graphic Design JULIE BOWER Assistant Director, Design Services Director, Media Relations

MICHELLE BAFFUTO Senior Graphic Designer

ANANDA LA VITA Graphic Designer

Marketing LYNNE HENRY Director of Marketing

DANA RAMPOLLA Senior Marketing Specialist

HOPE WALLACE Marketing Specialist Media Relations **ALEX LIKOWSKI**

LAURA LEE Senior Media Relations Specialist

> PATRICIA FANNING Senior Media Relations Specialist

MARY T. PHELAN Senior Media Relations Specialist

Senior Media Relations Specialist

Photography/Videography MATTHEW "DAG" D'AGOSTINO Photographer

ERIK NEILSEN Videographer

JENA FRICK

Web Design AMIR CHAMSAZ

Managing Director, Web

Development and Interactive Media

MICAH MURPHY

Web Developer, Interactive Media

KRISTEN BOWES

Web Developer, Interactive Media

JONAH PENNE

Web Developer, Interactive Media

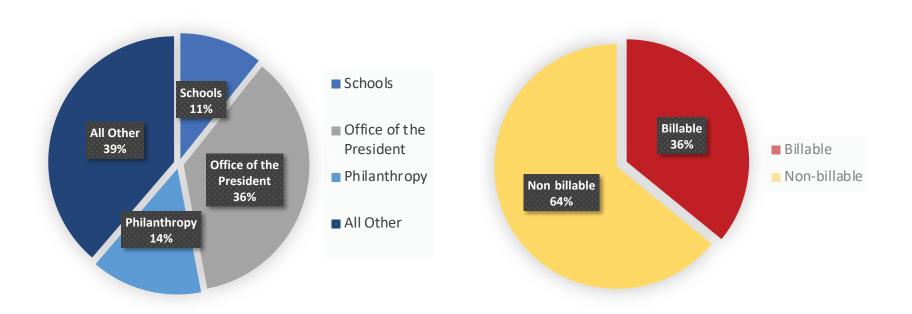
BRANDON DESIDERIO

Web Developer, Interactive Media

PROJECT STATISTICS

Job Demand by Department FY19

Billable vs Non-Billable Projects FY19



^{*}Totals do not include the media team or all of photography/videography/web support.

OFFICE OF THE PRESIDENT

UNIVERSITY INITIATIVES

CPA works closely with the President's Office, specifically the senior director of leadership communications, to share news and accomplishments of the University. Communications such as *The President's Message* and website are spearheaded through CPA.

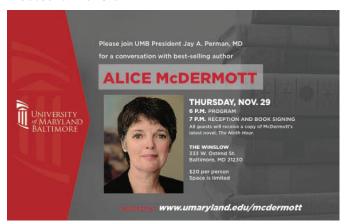
Monthly message





OFFICE OF THE PRESIDENT, CONTINUED

Postcard mailers





Event signage



OFFICE OF THE PRESIDENT, CONTINUED

Printed booklet







CORE VALUES SPEAKER SERIES

UNIVERSITY INITIATIVES

CPA promotes and then covers events of speakers focusing on UMB's seven core values.

Event e-boards



Elm/Elm Weekly image



COMMENCEMENT

UNIVERSITY INITIATIVES

Each year the graduating class at UMB promises to continue a proud tradition of excellence that dates to UMB's beginnings in 1807. Commencement and the events of that week celebrate the successes of our students, our faculty, and our staff.

Printed program





COMMENCEMENT, CONTINUED

E-boards

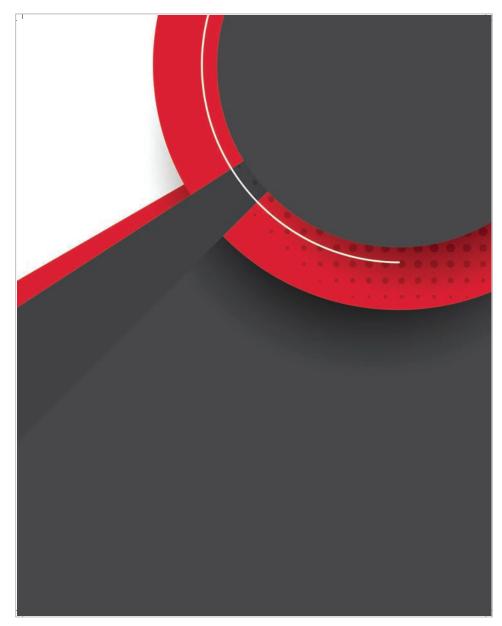






COMMENCEMENT, CONTINUED

Social Media Lounge signage





FOUNDERS WEEK

UNIVERSITY INITIATIVES

Each year UMB celebrates the achievements and successes of our students, faculty, staff, alumni, and philanthropic supporters and pays tribute to UMB's 210-plus-year history with a series of Founders Week events.

Events include the Founders Gala, award winner lectures, and student and staff recognition lunches.

Ads





E-boards



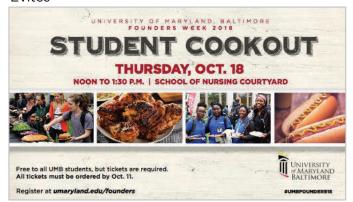








Evites









Elm graphic



Entrepreneur and Researcher Programs and Entrepreneur program insert







Event slides

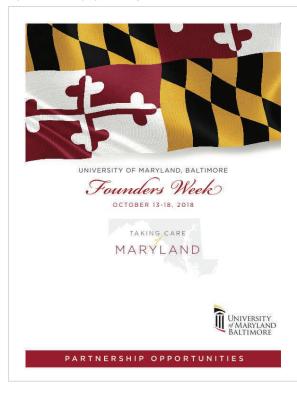


Gala Save the date invitation





Sponsorship package







Large posters of Founders Week winners







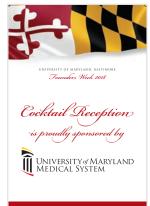


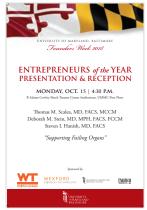
Event signage

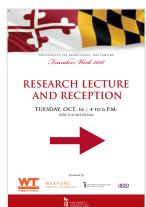










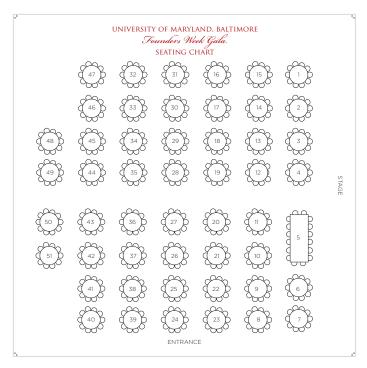


Gala printed invitation



3	Founders Week Gala.
	Please respond by Sept. 24, 2018
	Please reserve seats at \$200 each
	Name(s)
UNIVERSITY of MARYLAND BALTIMORE University Events Cod West Lexington Street, Suite 5124 Baltimore, Maryland 21201	Address
	City/State/ZIP Code
	Day Phone Email
	☐ I/we would like to have a special meal: ☐ Vegetarian ☐ Kosher ☐ Gluten-Free
	☐ I am unable to attend.
	☐ I/we would like to give to:
	☐ General Scholarship Fund at: School of
	☐ Community Engagement Initiatives
	☐ Unrestricted - Where Impact Will Be Greatest
	Total Donation \$ Total Payment \$

Gala seating chart event poster



Gala printed program





Gala printed parking information sheet

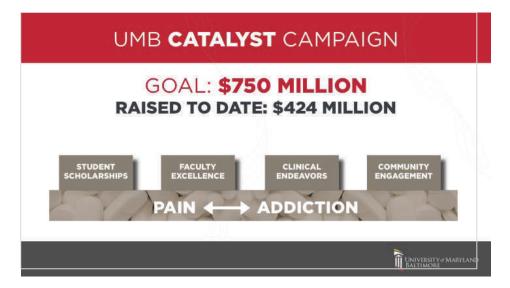


Elm/Elm Weekly image



Gala event PowerPoint slideshow



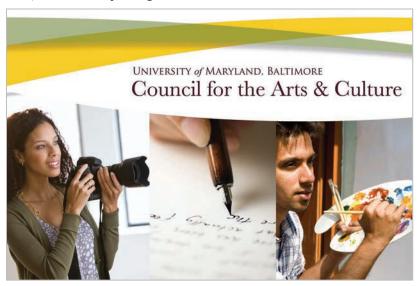


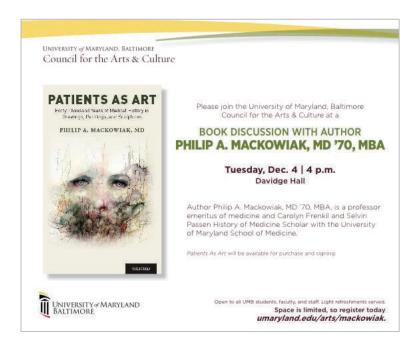
COUNCIL FOR THE ARTS & CULTURE

UNIVERSITY INITIATIVES

UMB's Council for the Arts & Culture is a group of faculty, staff, students, and community members appointed by the president whose mission is to enhance the quality of life on campus and in the larger Baltimore community by promoting the use of the University's public spaces for the visual and performing arts, as well as providing opportunities for the UMB community to experience the arts at partner institutions and organizations. In 2019, this included the launch of 1807, UMB's first-ever arts and literary journal.

Elm/Elm Weekly images





COUNCIL FOR THE ARTS & CULTURE, CONTINUED

E-boards







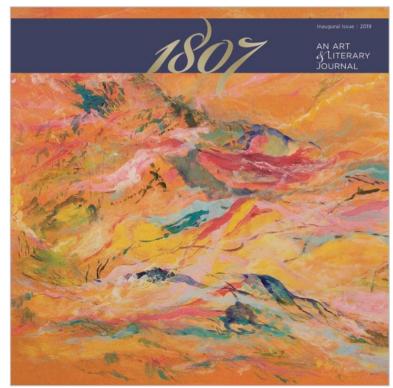
1807: LITERARY JOURNAL

UNIVERSITY INITIATIVES

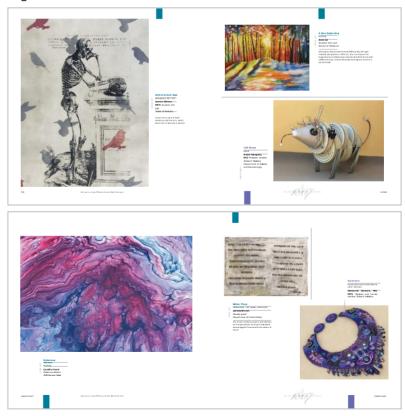
MEMBERS OF CPA SERVE ON THIS INITIATIVE

The Council for the Arts & Culture produced the inaugural edition of 1807, An Art and Literary Journal, in May 2019. 1807 is an anthology curated, edited, and produced by members of the UMB community. UMB faculty, staff, and students as well as UMMC employees and our West Baltimore neighbors submitted art for review for publication.

Cover



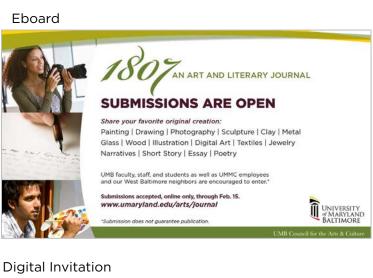
Pages

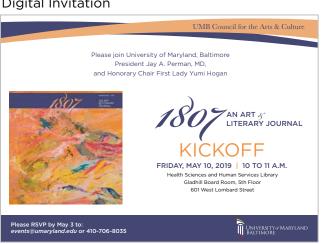


1807 MISSION

1807 strives to encourage members of the UMB community to express themselves creatively through art and the written word. The annual journal showcases the talents of our faculty, staff, students, and the broader UMB community and neighbors in the visual arts (painting, drawing, illustration, digital art), photography, varied media (sculpture, clay, metal, glass, textiles, jewelry, wood), and the written word (short story, essay, narrative, poetry). 1807 seeks high-caliber, unpublished works that broadly and creatively relate to the council's themes of social justice, healing, health, the mind, and the body. The goal of the publication is to promote the artists in the UMB community, to create more engagement between the UMB and Southwest Baltimore communities, and to serve as a recruitment tool.

Poster with Pocket AN ART AND LITERARY JOURNAL SUBMISSIONS ARE OPEN 1 opening 1 UMB faculty, staff, and students as well as UMMC employees and our West Baltimore neighbors are TRANSPARENT POCKET encouraged to enter.* 9" width X 11" height with opening at top (to insert a 8.5" x 11" sheet) Share your favorite original creation: Painting | Drawing | Photography Sculpture | Clay | Metal | Glass | Wood Illustration | Digital Art | Textiles | Jewelry Narratives | Short Story | Essay | Poetry www.umaryland.edu/arts/journal UNIVERSITY MARYLAND BALTIMORE *Submission does not guarantee publication UMB Council for the Arts & Culture





1807, CONTINUED

Legal

1807

An Art and Literary Journal Submissions Open for 2019 Edition

The University of Maryland, Baltimore's (UMB's) Council for the Arts & Culture (the "Council") is pleased to announce that the inaugural edition of "1807, An Art and Literary Journal," will launch in the spring of 2019. 1807 will be an anthology curated, edited, and produced by members of the UMB community, and submissions will be free and made online only.

Our Mission

1807 strives to encourage members of the UMB community to express themselves creatively through art and the written word. The annual journal will showcase the talents of our faculty, staff, students, and the broader UMB community and neighbors in the visual arts (painting, drawing, photography), other art mediums (sculpture, clay, metal, glass, textiles, jewelry, wood), and the written word (short story, essay, poetry). 1807 seeks high-caliber, unpublished works that broadly and creatively relate to the Council's themes of social justice, health, healing, the mind, and the body.

Who May Submit

 Submissions may be submitted by UMB faculty, staff, students, and the broader UMB community and neighbors.

hen to Submit

- The deadline to submit is 11:59 p.m. Jan. 31, 2019.
- Artists and authors are encouraged to submit early as the site may become overwhelmed in the hour or two before the deadline.

What You May Submit

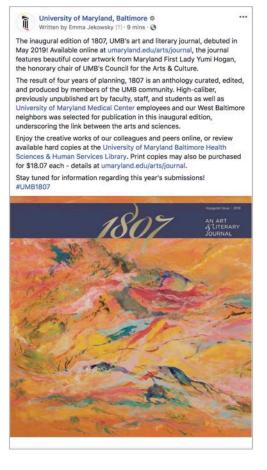
- We accept writing, photography, and photographs of artwork.
- We accept up to five submissions per person total (not per category).
- A maximum of one submission per person will be selected per category for publication.
- Within legal parameters, certain works deemed pornographic, violent, or otherwise unacceptable for publication will not be considered for publication.

How to Submit and Submission Parameters

- Submissions will be accepted electronically via Submittable. (ADD URL)
- The journal will not accept submissions through postal services or email. If needed, University computers will be available for submitting items for consideration. Please

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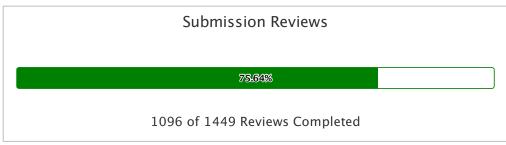
Social Media

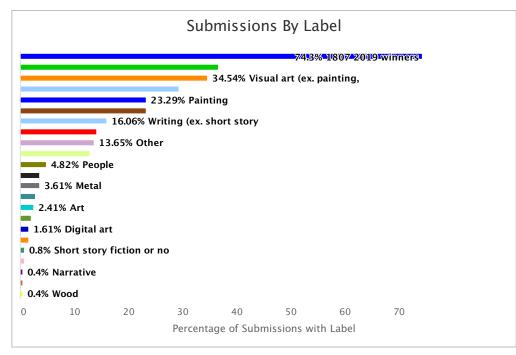


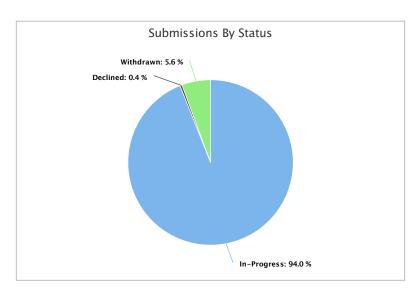


1807, CONTINUED

Submissions data









STATE OF THE UNIVERSITY ADDRESS

UNIVERSITY INITIATIVES

Accomplishments of the past year and future hopes of UMB are laid out in the State of the University Address, which grew out of the transparency and accountability component of the University's 2011-2016 strategic plan. CPA provides support and communications.

E-boards



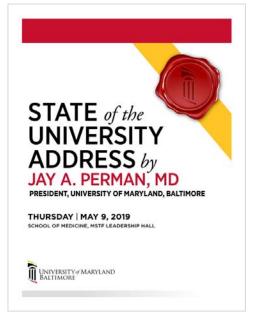
STATE OF THE UNIVERSITY ADDRESS, CONTINUED

PowerPoint presentation





Speech transcript







UMBRELLA

UNIVERSITY INITIATIVES

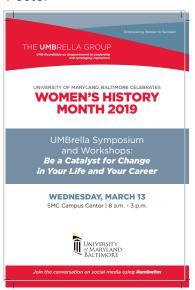
MEMBERS OF CPA SERVE ON THIS INITIATIVE

UMBrella (UMB's Roundtable on Empowerment in Leadership and Leveraging Aspirations) helps women achieve their potential, find their voices, and feel empowered by engaging with a community that supports the success of women, advancing women into leadership roles at UMB, and championing women at all levels of the organization.

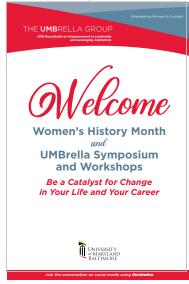
Digital Flyer



Poster



Welcome Sign



BBJ BizWomen Mentoring Monday Fboards



Event E-boards



Bio Flyers



Static Sliders



MPOWERING THE STATE

UNIVERSITY INITIATIVES

MEMBERS OF CPA SERVE ON THIS INITIATIVE

The University of Maryland Strategic Partnership: *MPowering the State* is a collaborative endeavor between UMB and the University of Maryland, College Park to share resources and increase the value and impact of the state's most powerful public research institutions. CPA provides editorial, marketing, web, and branding services.

Strategic Partnership Booklet





Email header



MPOWERING THE STATE, CONTINUED

Safe Center Case Statement





Rachelsstory











TEDx



LOGO CREATION

TEDx University of Maryland, Baltimore logo creation for multiple platforms (eps, jpg, png).







E-BOARD DESIGNS

Designs placed throughout campus on digital displays to promote TEDx event.







TEDx, CONTINUED

SOCIAL MEDIA GRAPHICS

Social Media graphic template developed to promote each TEDx speaker on Facebook, Twitter, and Instagram.







ELM/ELM WEEKLY GRAPHIC

Graphics created to promote TEDx were created to appear in *Elm Weekly* as well as *The Elm*.





TEDx, CONTINUED

TED^x University of Maryland, Baltimore

36"x24"

Posters

RECEPTION

EVENT SIGNAGE

Promotional and directional signage created for the event.













Reserved seat sign



TEDx, CONTINUED

EVENT PROGRAM

16-page printed program featuring speaker bios, event schedule, and general information about the TEDx event.





NAMETAGS





guests,



PROMOTIONAL EVENT SLIDE

Slide to be featured on the digital displays and overhead projector at the start and end of events.



STICKER DESIGN FOR GIFT BAGS & NAMETAGS

Sticker design created for gift bags given out at the TEDx event, as well as nametags for the cocktail reception.







SPONSOR FLYER

Sponsorship opportunities flyer design created for the Office of Philanthropy.

POWERPOINT PRESENTATION

Powerpoint presentation template created for the speakers.





GIFT FOR SPEAKERS, HOST, COMMITTEE MEMBERS

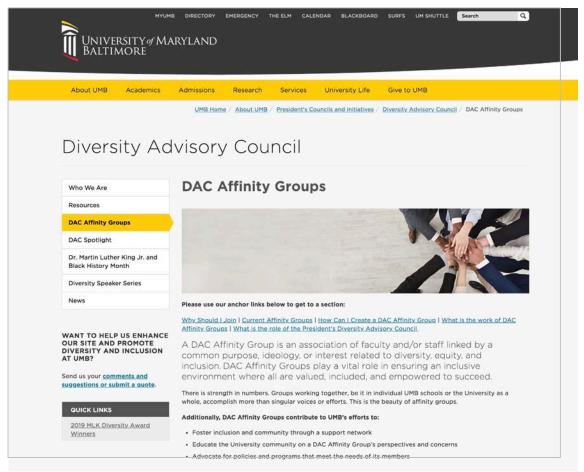
Full-color design featured on clear acrylic ba and extended graphic. 19 awards total create for one host, 10 speakers, and eight committ members.

DIVERSITY ADVISORY COUNCIL (DAC)

Affinity Groups

A DAC Affinity Group is an association of faculty and/or staff linked by a common purpose, ideology, or interest related to diversity, equity, and inclusion. DAC Affinity Groups play a vital role in ensuring an inclusive environment where all are valued, included, and empowered to succeed.





COMMUNITY ENGAGEMENT

UNIVERSITY INITIATIVES

MEMBERS OF CPA SERVE ON THIS INITIATIVE

The University, through the Office of Community Engagement, partners with local schools to strive for improved outcomes for students and families. Each UMB school provides its own complement of invaluable outreach services in communities across the state and beyond.

Save the Date



Door Hangers



Templates



COMMUNITY ENGAGEMENT, CONTINUED













Local Food Connection
FOOD FAIR

UMB CURE SCHOLARS PROGRAM

UNIVERSITY INITIATIVES

MEMBERS OF CPA SERVE ON THIS INITIATIVE

This is a STEM program beginning in middle school aimed at strengthening the pipeline that leads Baltimore's children into well-paying, rewarding careers in cancer-related health care and research. CPA is working with the CURE Scholars team on its branding, marketing, and other communications.



Recruitment postcard







UMB POLICE DEPARTMENT

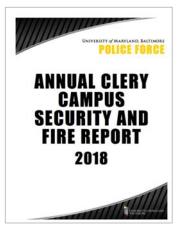
UNIVERSITY INITIATIVES

Baltimore is a dynamic and vibrant city with a patchwork of neighborhoods that are as varied as anywhere in the country. The safety of areas also can vary widely and change within a block or two. The CPA team works with the UMB Police Department on all of its communications to the UMB community including crisis communication planning, the Police Athletic/Activities League, COASTAL outreach to the community, profiles of the police chief, Safe Walk/Safe Ride, brochures, web work, and more.

Awards Program



Report



Flyer



Flyer Template



Eboards





Poster

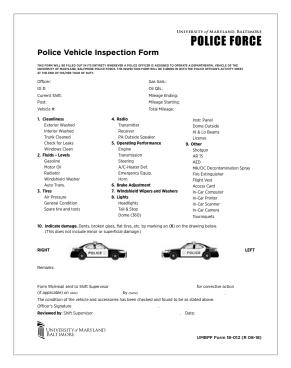


UMB POLICE DEPARTMENT, CONTINUED

Logo

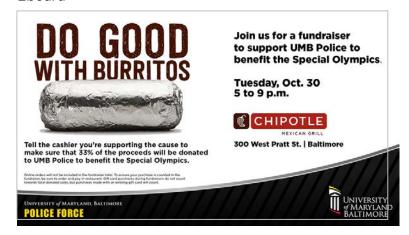


Forms Updates





Eboard



Flyers





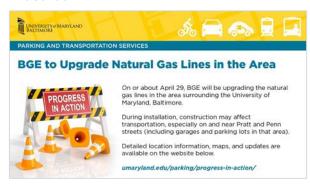
PARKING & TRANSPORTATION

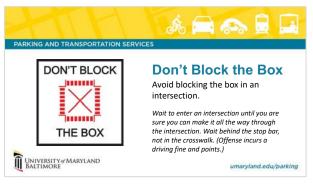
UNIVERSITY INITIATIVES

MEMBERS OF CPA SERVE ON THIS INITIATIVE

CPA provides daily communications support to the Parking and Transportation Services (PTS) team. A dedicated CPA team member attends its weekly 9 a.m. briefing meeting and coordinates its communications regarding garage closings, construction, and services.

Eboards





Vehicle Branding (electric truck)



Stickers for Parking Booths



Poster with Pocket



UM shuttle

UNIVERSITY INITIATIVES

MEMBERS OF CPA SERVE ON THIS INITIATIVE

CPA provides daily communications support to the UM *shuttle* program. A dedicated CPA team member attends its weekly Manager's Meeting and monthly briefing meeting, as well as coordinates its communications regarding shuttle messaging, route cancellations or updates, shuttle safety, and shuttle services.

Eboards





Flyer









Shuttle version of the holiday card

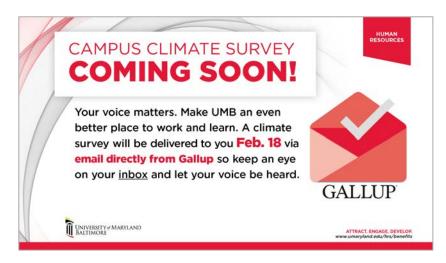


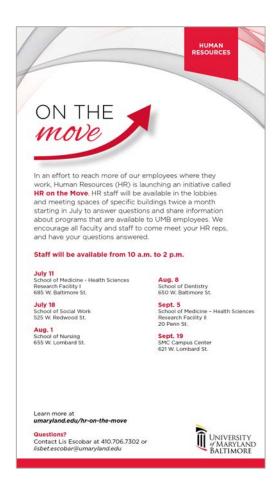
HUMAN RESOURCE SERVICES

UNIVERSITY INITIATIVES

CPA's relationship with Human Resource Services (HRS) has been long-lasting. We provide dedicated marketing resources to communicate time-sensitive information to UMB's employees.





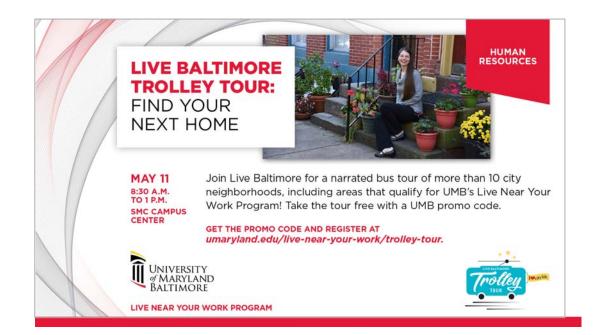


LIVE NEAR YOUR WORK

UNIVERSITY INITIATIVES

MEMBERS OF CPA SERVE ON THIS INITIATIVE

After helping to kick off the improved Live Near Your Work (LNYW) Program in 2018 with marketing efforts that included website creation, an awareness campaign, event promotions, and more for Human Resources' Benefits Division, CPA provided updates on employees utilizing the program in 2019, winning a national award (*PR News*' 2019 Nonprofit Award for Employee/Internal Communications) in the process.





Will you be next? You could qualify for up to \$18,500 in grants toward your home purchase through UMB's Live Near Your Work Program.

TO FIND OUT IF YOU ARE ELIGIBLE, VISIT umaryland.edu/live-near-your-work.



EXTERNAL MARKETING & PR

ADVERTISING, SPONSORSHIPS, DIGITAL MARKETING, CONTENT MARKETING, AND SOCIAL MEDIA

Promoting the University to external audiences through traditional and digital media channels including display advertising, sponsorships, digital marketing, billboards, online content marketing, social media, TV and radio advertising, and more.

ADVERTISING- Print/National

Amatrack/*The National* Magazine, CHRONICLE OF HIGHER ED/Diversity Edition

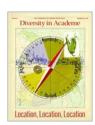


AMTRAK-The National Dec/Feb Magazine

Baltimore Destinations
Feature Section
Ad Placement







Chronicle of Higher Ed Fall 2018 Diversity in Academe Special Issue Ad Placement



ADVERTISING- Television-Regional



2018 Ravens Season CBS TV Sponsor



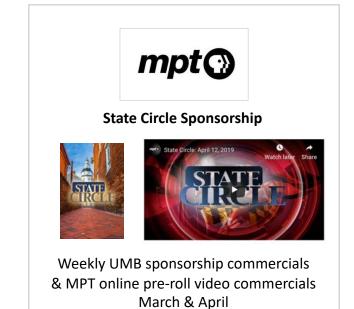
Maryland Terps & College Basketball











during legislative session

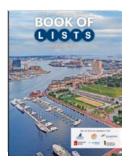


FY 2019
Baltimore DMA
Geo-Targeted TV
Ad Campaigns



ADVERTISING SPONSORSHIPS

Baltimore Business Journal - 2019 Book of Lists Sponsor, Part 1: Print Edition & Gala Event Sponsor



UMB logo on cover

Full Page ad adjacent to Professional Schools Listings Page

UMB Bio/Davidge image in Intro

Banner ad on the bottom of *Professional Schools* Listings Page







The University of Maryland, Baltimore (UMB) is Maryland's public health, law, and human services university. UMB is a leading U.S. institution for graduate and professional education and a prominent academic health center combining cuttingedge biomedical research and exceptional clinical care.

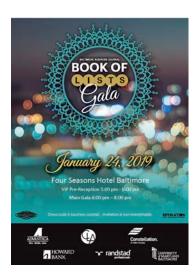
UMB improves the human condition through leadership in education, research, clinical care, and public service. It trains the professionals who work to secure the health, well-being, and just treatment of Maryland's citizens. It creates the knowledge that cures disease and strengthens communities locally and globally.

The University enrolls 6,700 students in six nationally ranked professional schools and an interdisciplinary graduate school, conferring most of the professional practice doctoral degrees awarded in Maryland each year.

UMB is a powerhouse economic engine for Maryland, delivering care and services that spur growth. With the University of Maryland Medical Center and affiliated physician practices, UMB stimulates \$6 billion in economic activity each year. The University alone generates 18,000 jobs and returns \$13 to Maryland for every dollar of state support.

As one of Baltimore's most powerful anchor institutions, UMB uses its influence, assets, and expertise to effect real and lasting change in the city — improving health, creating wealth, and advancing social justice.

www.umaryland.edu



Baltimore Business Journal

2018-19 Book of Lists GALA

Thursday, January 24, 2019 5:30 PM to 8:00 PM Four Seasons Baltimore



University of Maryland, Baltimore

Title Sponsor

R

University of Maryland Baltimore Foundation

Signature Cocktail/Bar Sponsor



ADVERTISING SPONSORSHIPS

EVENT SPONSORSHIP

Bizwomen Mentoring Monday-Baltimore Business Journal

A special women's event offering attendees the opportunity to meet with some of the 40 mentors who are the most influential women in the community for one-on-one coaching sessions! #mentoringmonday

Monday, February 25, 2019

8:00 a.m. -10:30 a.m.
University of Maryland, Baltimore
Westminster Hall

VENUE SPONSOR

The UMBrella Group



BBJ Website Sponsor Bio:

More about our Venue Sponsor:

The UMBrella Group: UMB Roundtable on Empowerment in Leadership and Leveraging Aspirations. We work to support the success of women at UMB, advancing them into leadership roles and championing women at all levels of the organization.

Find more info here: https://www.umaryland.edu/umbrella/





FEATURED MENTOR
University of Maryland, Baltimore (UMB)
Cherita Fayton Adams
Career Development Manager







ADVERTISING-LOCAL

Baltimore Times -Story Submissions & Ad Campaign: UMB Supports the West Baltimore Community

UM School of Dentistry Mission of Mercy ad placement Feb. 2019



Community Engagement Center Offers Youth & Adult Job Programs March 2019



Office of Community Engagement Spring Festival Promotion, April 2019

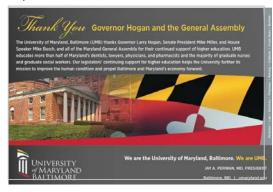


UM School of Pharmacy PATIENTS Day Ad & Story, July 2018



ADVERTISING- LOCAL, CONTINUED

Annapolis Capital End of Legislative, Session Feature April 2019



The Daily Record Legislative Wrap-Up, MPower April 2019



Baltimore Business Journal UMB Salon Event, June 2019



Baltimore Magazine Higher Ed Feature, January 2019



Greater Baltimore Committee Directory 2019



Billboards



ADVERTISING - PRINT & DIGITAL MARKETING

JMORE Magazine Advertorial Submitted Opioid CARES Article and UMB Print Ad 2019 Jan/Feb Edition, Also an Online Story on Jmore website



Profiles of Jewish Leaders of Higher Education July 2018 Edition, President Jay A. Perman Featured In Print & Online





UMB Community Initiatives Ad July 2018 Edition



UMB Champions of Excellence Ad Aug 2018 Edition



Philanthropy Thank you ad Sept 2018 Edition



ADVERTISING - PRINT & DIGITAL MARKETING, CONTINUED

Baltimore Business Journal Special Publication- UMB supported this two-edition feature promoting Baltimore.

Four ads highlighting UMB's commitment to Baltimore showcased the UMB Cure Scholars, UMB's Live Near Your Work Program, the UMB Community Engagement Center, and the Grid.



This year's Maryland / DC Press Association recognized the BBJ with multiple awards for their "Stop Apologizing, Baltimore" summer series.





ADVERTISING - SPONSORSHIP ADS

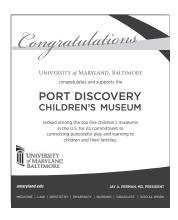
United Way/Journey Home



Greater Baltimore Urban League



Port Discovery



GBC website banner ads



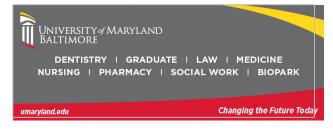




Greater Baltimore Committee Annual Meeting Sponsor Print program ad



Downtown Partnership website banner ad



Downtown Partnership Print program ad



SPONSORSHIP ADS, CONTINUED

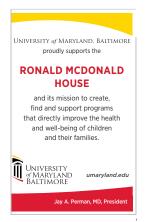
Campus Compact Mid-Atlantic



Boy Scouts of America Baltimore Area Council



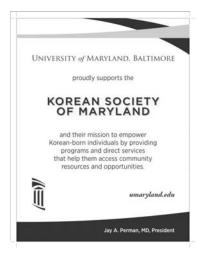
Ronald McDonald House Hamburg Gala



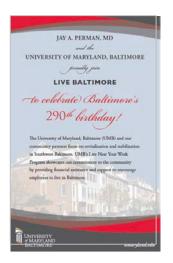
Presidents Round Table PRT Black Entrepreneurs Scholarship Award Winners



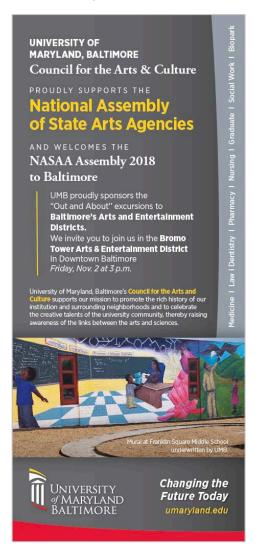
Korean Society Festival program



Live Baltimore Event Sponsor



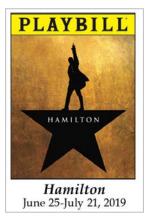
NASAA National Assembly of State Arts Agencies



SPONSORSHIP ADS, CONTINUED

Sponsorship Ads - UMB Council for the Arts and Culture & UMBrella Group

Hippodrome, Hamilton Playbill Program Ad, Arts Council Core Values Ticket Contest, & winner







Everyman Theatre SWEAT Sponsorship



Program insert



Everyman Theatre Salon Series Sponsorship









DIGITAL MARKETING - Content Marketing

Baltimore Business Journal - Sponsored Content Campaign

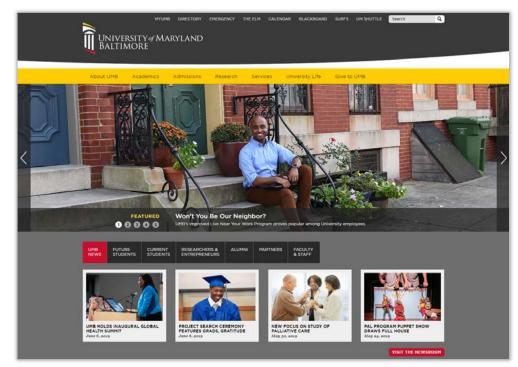
Campaign Execution:

- 2/24/2019-7/31/2019
- Native Content Hub, Big Ideas Change The World, on the BBJ site
- Top banner advertisements in BBJ's morning and afternoon edition newsletters
- Table of experts co-branded impressions served on the BBJ site
 *through 6/30

The next eight pages present this multi-channeled Digital Marketing & Sponsored Content Marketing Campaign

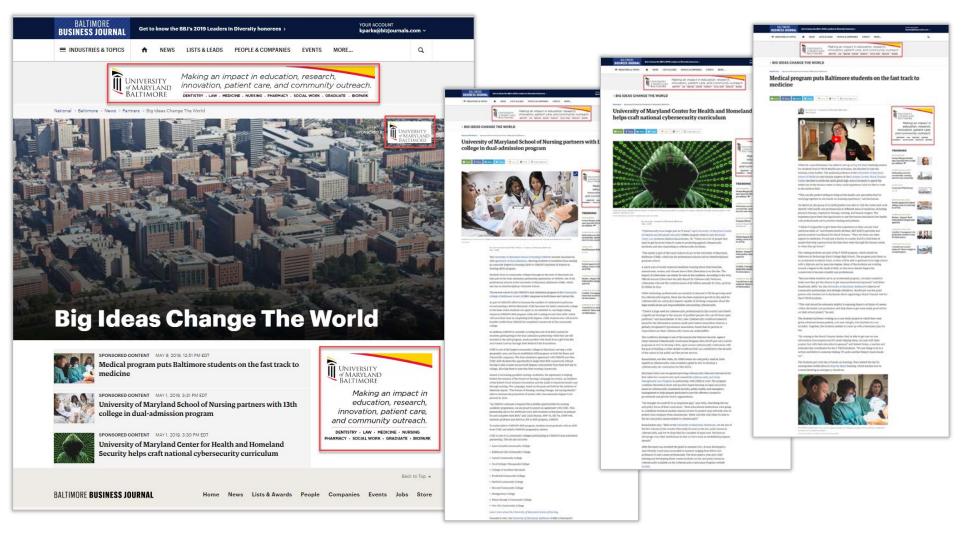






Baltimore Business Journal - Sponsored Content Campaign Part 1: UMB hub landing page on BBJ website Feature Story Headlines - Links to story page

Banner Ads & Stories link to www.umaryland.edu

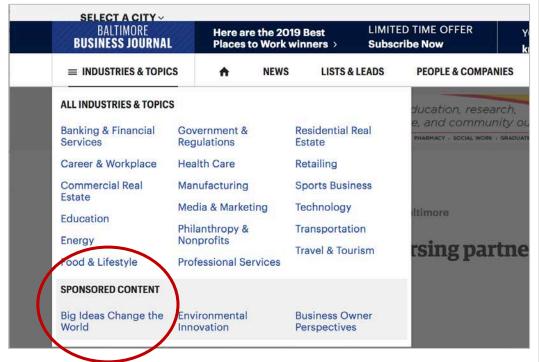


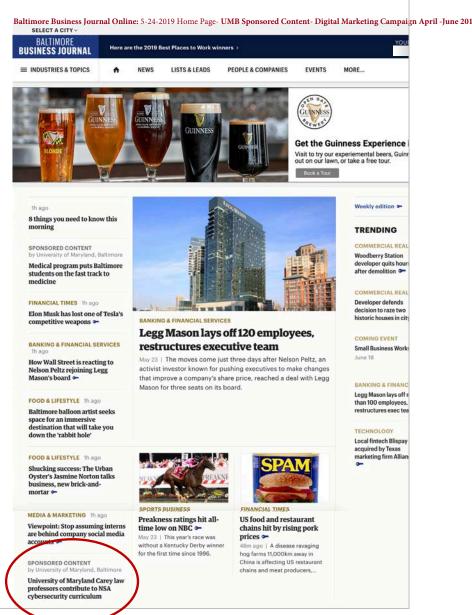
Baltimore Business Journal - Sponsored Content Campaign

Part 2: BBJ Homepage Promotion industry & Topics News Menu Placement Link to hub & story list, UMB hub title: Big

Ideas Change the World

News Feed Placement, Rotating story headlines from the hub, and Links to story





Baltimore Business Journal - Sponsored Content Campaign

Part 3: BBJ Paid Social Media Marketing UMB Sponsored Content Facebook & Twitter promotion



Baltimore Business @ @BaltBizOnline · May 22

University of Maryland School of Nursing partners with 13th college in dual-







Baltimore Business Journal - Sponsored Content Campaign

Native Article Headline Performance Analysis

Dates	Headline	Promo Impressions	Promo Clicks	Promo CTR
5/9/2019-7/31/2019	Medical program puts Baltimore students on the fast track to medicine	152,794	242	0.16%
5/1/2019-7/31/2019	University of Maryland School of Nursing partners with 13th college in dual-admission program	195,122	291	0.15%
5/1/2019-7/31/2019	University of Maryland Center for Health and Homeland Security helps craft national cybersecurity curriculum	195,580	129	0.07%
5/1/2019-7/31/2019	19-7/31/2019 University of Maryland Carey law professors contribute to NSA cybersecurity curriculum		104	0.05%
	NATIVE HEADLINE PROMOTION TOTAL *as of 6/30	738,062	766	0.10%

Native Content Performance Analysis

BBJ CTR Average/Range: ROS Headline Promotional Unit: 0.08%

Dates	Headline	Page Views	Active Page Dwell Time (s)	Scroll %	Scroll Depth
5/9/2019-7/31/2019	Medical program puts Baltimore students on the fast track to medicine	1,152	70.53	90.43%	69.90%
5/1/2019-7/31/2019	University of Maryland School of Nursing partners with 13th college in dual-admission program	1,102	56.8	87.11%	75.98%
5/1/2019-7/31/2019	University of Maryland Center for Health and Homeland Security helps craft national cybersecurity curriculum	506	62.35	74.11%	65.91%
	NATIVE HEADLINE PROMOTION TOTAL *as of 6/30	2,760	63.23	83.88%	70.60%

> Active Page Dwell Time (s): Average length of time the user was on the page with the window in-focus

> Scroll %: Percentage of page views where the user scrolled

> Scroll Depth: Percentage of total page length to which the user scrolled

BBJ Native Averages & Ranges:

Pageviews:

Scroll Depth:

Active Page Dwell Time (s):

Scroll Rate:

65.49

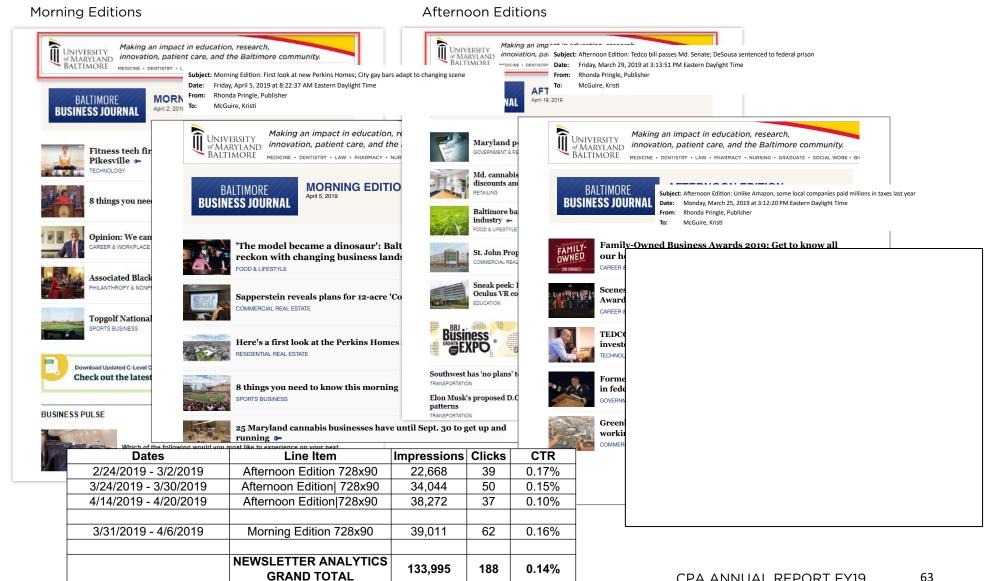
552

77.97%

67.6%

Baltimore Business Journal - Email Campaign

BBJ newsletter banner sponsor - March/April 2019 - Daily Email News Sponsor



Baltimore Business Journal - Sponsored Content Campaign

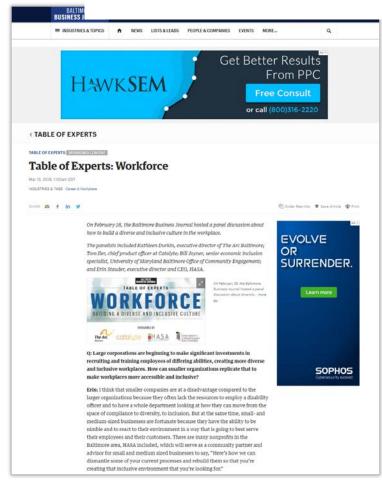
Part 1: Panel/Print Story/Print ad

BBJ Par ill Joyner participates, BBJ Workforce Panel supplement section published in March 15th 2019 edition/UMB logo branded, UMB print dd insertion adjacent to story - Features CEC workforce development programs.



Baltimore Business Journal - Sponsored Content Campaign BBJ Print Feature Story & BBJ Online Content Feature Part 2, Feature Story Inclusion, UMB Logo Branded, and Analytics

DIGITAL & PRINT







Dates	Line Item	Impressions	Clicks	CTR
3/15/2019-4/15/2019	300x250 Table of Experts Baltimore-Building a Diverse Workforce	80,499	115	0.14%

Baltimore Business Journal - Sponsored Content Campaign BBJ SPONSORED CONTENT DIGITAL CAMPAIGN SUMMARY

Delivery

Impressions Delivered: 960,996

Total Clicks: 1,077

Overall CTR: 0.11%

*As of 6/30

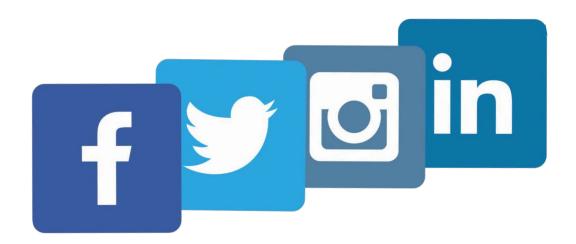
Takeaways

- The University of Maryland, Baltimore's Native Articles and Banner Ads have received almost 600 hours of exposure, as of 6/30/19
- Best performing Native Article to date is "Medical program puts Baltimore students on the fast track to medicine" with 1,152 pageviews as of 6/30/19 *more than double TBJ's average pageviews (552)

DIGITAL MARKETING - SOCIAL MEDIA

UMB Social Media Highlights for FY19

- 21,618 followers across main UMB Facebook, Twitter, Instagram, and LinkedIn channels
- Gained 4,081 followers (23% increase) across those platforms in FY19
- Completed more than 40 social media projects for clients, including HR, Academic Affairs, Admin & Finance, Council for the Arts & Culture, Philanthropy, TEDx, Commencement, and more
- Developed and executed social media campaigns to promote TEDx, UMB Global Health Summit, Commencement, Jazz in the Streets, Philanthropy Day, CURE Scholars documentary, and more
- Amplified UMB news stories, media coverage, and Elm stories across UMB social channels



UMB Social Media Highlights for FY19

- Reached 152,615 people with targeted paid FB posts to increase brand awareness
 - Total # of engagements from paid posts: 8,499
 - Total cost: \$685.70
 - Average cost per engagement: ~\$0.08
- Nearly 700 Twitter followers for Dr. Perman in FY19
- Continued growth of University-wide Social Media Committee to 60 members

UMB Social Media Committee

- Grew UMB-wide Social Media Committee to 60 members from across schools & departments to encourage increased collaboration and knowledge sharing
- Held six meetings in FY19 to discuss & share resources, best practices, etc.
- Led to new and/or increased collaboration with a variety of schools & departments
 - Worked with Philanthropy on development of Philanthropy Day social campaign
 - Met with Institute for Genome Sciences to advise on Twitter analytics

CPA Social Media Toolbox

Developed comprehensive suite of resources and tools for a CPA Social Media Toolbox

- Social Media <u>Account Directory</u>
- Social Media <u>Tools and Resources</u>
- Social Media <u>Best Practices</u>
- Social Media <u>Guidelines</u>
- University Hashtags
- UMB Social Media <u>Committee Directory</u>

UMB Social Media Followers (Total), as of June 30, 2019

Facebook: 9,831 followers
Twitter: 6,516 followers
Instagram: 1,155 followers
LinkedIn: 4,116 followers

UMB Social Media Followers Gained in FY19

Facebook: 1,898 followers gained

Twitter: 963 followers gained

Instagram: 600 followers gained

LinkedIn: 620 followers gained

UMB Social Media Followers Gained in FY19 - by Percentage

Facebook: 24% increase
Twitter: 17% increase
Instagram: 108% increase
LinkedIn: 18% increase



Facebook Highlights

- The average engagement rate for a Facebook post in higher education is 0.19%, according to the 2018 benchmark report from Rival IQ. The median across all industries is 0.16%.
- In FY19, UMB's average Facebook engagement rate was well above that, with an average overall engagement rate of 8.3% and a median engagement rate of 3.6%.





Selection of Top Facebook Posts

30,374 people reached

30,000 reached through paid promotion

1,005 engagements

86 reactions, comments, and shares (on original post + on

shared posts)

765 link clicks







Selection of Top Facebook Posts

13,094 people reached

2,600 reached through paid promotion

847 reactions, comments, and shares (on original post + on shared posts)

2,258 post clicks

50 shares (49 on post, 1 on shared post)







Comment

3,105

Engagements

13,094

OO 298

People Reached

Like

i v

Boost Again

20 Comments 49 Shares

Share

Selection of Top Facebook Posts

10,365 people reached

2,247 engagements

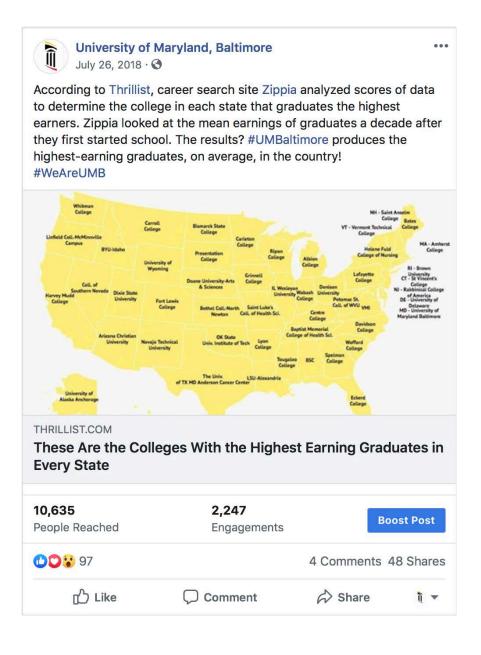
401 reactions, comments, and shares (on original post + on shared posts)

1,069 link clicks

53 shares (on post & on shared posts)







Selection of Top Facebook Posts

3,482 people reached

2,300 reached through paid promotion

747 engagements

67 reactions, comments, and shares (on original post + on shared posts)

681 post clicks

4 shares







University of Maryland, Baltimore added 31 new photos to the album: IPE Day 2019.

April 5 · 3

Interprofessional education (IPE) helps students put teamwork into practice. Students attending the seventh annual IPE Day at the University of Maryland, Baltimore (UMB) on April 3, 2019, enhanced their knowledge of this emerging collaborative team-based movement in health care, law and social work.

The 240 students came from all seven UMB schools as well as the University of Maryland, College Park, which was represented by 9 participants who study audiology or speech languag... See More



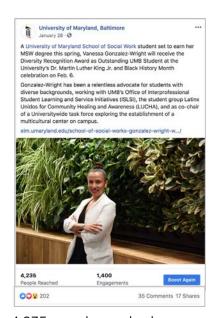
Selection of Top Facebook Posts



3,279 people reached; 775 through paid243 engagements136 reactions, comments, & shares107 post clicks & 16 shares





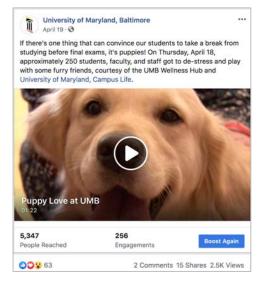


4,235 people reached
1,300 reached through paid promotion
1,400 engagements
595 reactions, comments, & shares
805 post clicks
17 shares



6,427 people reached2,700 reached through paid promotion732 engagements454 reactions, comments, & shares278 post clicks38 shares

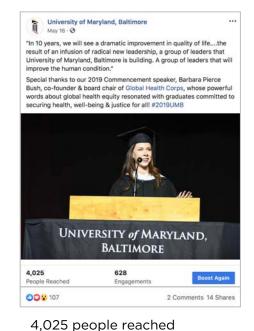
Selection of Top Facebook Posts



5,347 people reached 1,600 reached through paid promotion 256 engagements 139 reactions, comments, & shares 2,500 views & 15 shares







971 reached through paid promotion 628 engagements 165 reactions, comments, & shares 463 post clicks 14 shares



902 engagements
3,000 reached through paid promotion
112 reactions, comments, & shares
791 post clicks

Selection of Top Facebook Posts



3,230 people reached588 engagements221 reactions, comments, & shares367 post clicks13 shares







3,678 people reached544 engagements228 reactions, comments, & shares316 post clicks10 shares



4,275 people reached
743 engagements
185 reactions, comments, & shares
2,100 views
558 post clicks
14 shares



Twitter Highlights

- The average engagement rate for a tweet in the higher education industry is 0.062%, according to the latest benchmark report from Rival IQ. The median across all industries is 0.046%.
- Each month of FY19, UMB's average Twitter engagement rate was well above that average, with an average monthly engagement rate of 0.8 1.2%.

Top Tweets

- Top tweets are the tweets that performed best either in terms of delivering the most impressions (the # of times the tweet was seen awareness) or earning a high engagement rate (% of Twitter users who took an action on the tweet liked, clicked, retweeted, etc. action).
- Engagement isn't always reflected in the numbers displayed below the tweet clicks on photos, the Twitter profile, or the hashtag are not pictured, but serve as a strong indication of interest and participation.
- Some of the top tweets from FY19 are featured on the following slides.



Selection of Top Tweets



Impressions	9,456
Media views	1,639
Total engagements	128



Impressions	6,148	
Total engagements	60	



Selection of Top Tweets

Top media Tweet earned 1,725 impressions

You helped name her, now you get to meet her! @PoliceUMB welcome their newest four-legged recruit, Lexi, to the team this week! Look for the department's first resident #comfortdog around campus, who joins the ranks of only two other university police departments in the nation.

pic.twitter.com/wdHfmKLgEc



Top Tweet earned 4,562 impressions

Neighbors in Poppleton & the #PoeHomes still without water are welcome to use the @urecfit showers from 8am-8pm all this week, @bmorehabc has shuttles available to transport neighbors from @UMBCommunity Engagement Center to the SMC Campus Center

41 13 11 W 12

Top media Tweet earned 2,933 impressions

Barbara Bush says @ghcorps has placed more than 1,000 young professionals from 40+ countries into 1-year paid internships with government health agencies, nonprofits around the world. #2019UMB pic.twitter.com/A2CxowlRhQ



Top media Tweet earned 6,085 impressions

Kicking off @insidehighered's
#2019IHENOW Summit
@UMBCommunity, where UMB President
@JayPerman, @UMBC President Freeman
Hrabowski, & seven other university
presidents met with 6-8th graders from our
@UMB_CURE Scholars Program & UMBC's
core partnership school @LakelandSchool.
pic.twitter.com/qXrLQuV1bu









41 134 ₩17

Selection of Top Tweets









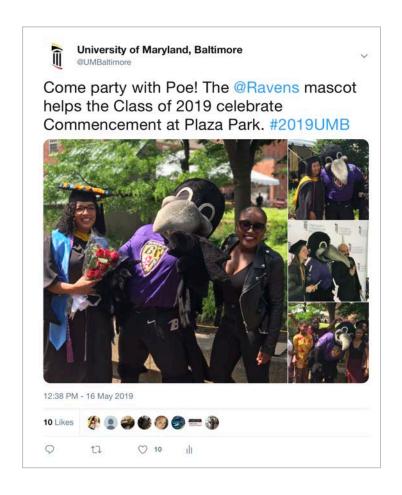


Impressions 3,018

Total engagements 22

Selection of Top Tweets







Impressions	7,754	Impressions	3,146
Total engagements	126	Total engagements	55



Selection of Top Twitter Mentions

Twitter mentions are tweets from other individuals or institutions that tag UMB's Twitter account in the tweet(s). Mentions from prominent & relevant users helps our target audiences find us on Twitter, which helps us grow our following and improve overall brand awareness. A selection of some of the top mentions from FY19 is below.





Eddie Kadhim

@EddieKadhimWMAR · Jun 21

BREAKING: Just told that vans are bringing people from the Poe Homes to get a free shower and tower service. @UMBaltimore heard that they had gone 5 days without water so they opened their doors to the public. They extended hours until 9 pm tonight and tom. 12-4.

pic.twitter.com/mZrn9KMXiv



41 43 15 W 37





Bilim Kadınları

Billim Kadınları

@Billimkadınlari · Apr 1

Bu #haftaninbilimkadini Dr. Özge Yoluk (@ozgece_hayat). Moleküler Biyolog. University of Maryland, Baltimoreda doktora sonrası araştırmacı olarak biyofizik alanında çalışmalarını sürdürmektedir.

scholar.google.com/citations?user... @umbaltimore 1/11

pic.twitter.com/nYwdwyJrN9



♠ 1 **£**7 28 ♥ 107





DIGITAL MARKETING Social Media: Dr. Perman's Twitter

Twitter Highlights: @JayPerman

- First tweet: Aug. 9, 2018
- 639 tweets published in FY19
- 694 followers gained in FY19
 - Followed by elected officials, city and community leaders, media, including:
 - <u>Congressman Dutch Ruppersberger</u>
 - Baltimore Mayor <u>Jack C. Young</u>
 - GBC. <u>Downtown Partnership</u> & <u>Kirby Fowler</u>
 - Baltimore City Council President <u>Brandon M. Scott</u>, Councilmen <u>Eric Costello</u> & <u>John Bullock</u>
 - Washington Post reporter <u>Michelle Singletary</u>
 - Maryland Department of Commerce
 - State Delegate <u>Brooke Lierman</u>
 - Wes Moore, CEO of Robin Hood
 - Mark Belles, COO of Inside Higher Ed
 - Pastor Alvin Hathaway Sr.
 - <u>USM</u> and Chancellor <u>Robert Caret</u>

DIGITAL MARKETING

Social Media: Dr. Perman's Twitter



Top Tweets: @JayPerman

VIRAL tweet: Feb. 14, 2019 - #HealthPolicyValentines

• Impressions: 24,797

• Total Engagements: 543

Profile Clicks: 129



Replies, retweets, & likes →

Social Media: Dr. Perman's Twitter

Top Tweets: @JayPerman



May 4, 2019 #MarchForScience

Top Tweet earned 10.2K impressions

In honor of today's @MarchForScience, a throwback to the 2017 march in Washington, DC. I sent off some of our students committed to educating people about scientific discovery, defending science against attacks & (always) speaking TRUTH to power. #MarchForScience pic.twitter.com/P8e2xE6cxp



May 29, 2019 #UMBGlobalHealth_Summit

Top media Tweet earned 6,051 impressions

I had 2 roles at #UMBGlobalHealth
Summit. Make the case for UMB's mission
to improve the human condition GLOBALLY
& intro this amazing woman, @PeaceCorps
dir. Jody Olsen, who talked abt her time
@UMBaltimore's @UMGlobalEd, leading
our interprofessional global health
programming. pic.twitter.com/IUunHSocxX





13 ♥ 15

← Retweets & likes →

CHAMPIONS OF EXCELLENCE CAMPAIGN







Danielle Citron







William F. Regine Ploneering Targeted Treatments to Figit Cancer











Julie Factor New Solutions to Fight Opioid Addiction





Randi Barclay Value-Based Approach to Human Assources



Flavius R. W. Lilly



Mary Jo "M.J." Bondy Transforming the Future of Education at ... Local fechnology, Global Impact LIMB



Maureen A. Kane



Alecia Dent Fighting Drug Resistance with Resiliance



Revolutionizing the Role of the Pharmacist



James Polli







Jodi Jacobson Frey



Nadine M. Finigan-Carr

Champions Home Page Slider Rotation

umaryland.edu/champions





































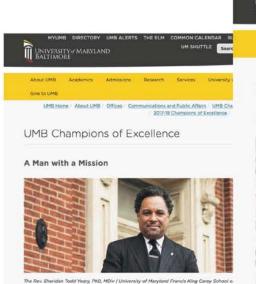






Champion **Stories**

umaryland.edu/champions



familion Houston, who worked to dismantle the Jim Crow laws and mentored future Supreme Court Justice Thurgood Marshall, once said that a lawyer is "either a social engineer or a parasite on society."

The Rev. Sheridan Todd Yeary, PhD, MDiv, a third-yea evening student at the University of Maryland Francis King Carey School of Low, wants to be the engineer

View Full 2017-2018 Champions of Excellence Gallery

Find Out More About the Champions of Excellence Campaign

Yeary is the senior pastor of Baltimore's Douglas Memorial Community Church and an adjunct profe in the College of Public Affairs at the University of Baltimore. He's a third-generation pastor who has devoted the last 17 years of his life to serving the faith community and advocating for civil rights.

As a child, Yeary would have told you he wanted to be a lawyer when he grew up. Now in his 50s, with both a master's and doctoral degree under his belt, he's

understands the dynamics or the rules of the game, they find themselves at a tremendous disadvantage feary says. "Law is not about right and wrong. It's

district. The federal district court grandfather's reinstatement, callir discrimination he endured. Yeary I court decision. Yeary v. Clarksville Bot of Education, et al., a familial anchor that grounds him in feeling place at the right time.

"My grandfather had to fight for h that didn't want to give him a fair carry with me a generational oblic fight now because I never know w back after I'm gone at how I move and justice."

Today, Yeary continues to turn the commitment to political and social After the 2015 death of Freddie G the Baltimore Police Department

wave of violence, crime, and arsor diabetes, right on-site, participated in what he called a "ministry of presence" where he and other religious leaders served as a buffer between police and protesters while sections of



2017-18 Champions of Excellence Revolution

UMB Champions of Excellence

Revolutionizing the Role of the Pharmacist



Cherokee Layson-Wolf, PharmD '00, BCACR FARhA | University of Maryland School of Phar

View Full 2017-2016 Champions of Excellence Gallery Find Out More About the Champions of Excellence Campaign

Sometimes lights go off in the strangest places.

For Cherokee Layson-Wolf, PharmD '00, BCACP, FAPhA, associate professor and associate dean for student affairs at the University of Maryland School of Pharmacy, it was during a community pharmacy residency with Virginia Commonwealth University and Ukrop's Pharmacy in 2000. There, Layson-Wolf saw firsthand the practice barriers for pharmacists in her native Maryland compared to their peers in other states Take immunizations, for example,

According to the Maryland Pharmecists Association, the single test way to prevent the spread of 16 serious illnesses, including the flu, is to get vaccinated. Unfortunately, there are thousands of people across the state of Maryland without convenient access to trained health care professionals who can administer vaccines.

At the time of Layson-Wolf's residency, only nine states allowed pharmacists to immunize - Maryland pharmacists were not allowed to vaccinate until 2006.

Virginia was one of the few states with access then, and Layson-Wolf observed community pharmacists doing screenings and giving immunizations, and providing unity health outreach. One resid even set up patient education programs on topics like

do in the field," she says. Oppo widely available, she adds, but cen do now in Maryland was th before them fighting for legisla Today, pharmacists can admin's

50 states, as well as Washingt years or so, Layson-Wolf sees a fight to provide many patient recognized by all providers, suc management and reducing the

Today's pharmacists, including on both state and national levi better serve their patients and primary care and community pl in 2012, the School of Pharmac

national Script Your Future Mer Challenge for student pharmac... eadership, students worked together with the Script Your Future Baltimore coalition to educate the public at health fairs and other local events. Since the Challenge began in 2011, more than 12,000 future health care professionals have directly counseled nearly 50,000 patients and reached more than 23 million consumers

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UMB Champions of Excellence

Advancing Positive Community Health Outcomes



Nicole Mattocks, MSW 10 I University of Maryland School of Social Work

View Full 2017-2018 Champions of Excellence Gallery

Find Out More About the Champions of Excellence Campaign

In 2009, as a University of Maryland School of Social Work student, Nicole Mattocks interned with a community development organization in Northeast Baltimore. Shortly after earning her Master of Social Work in May 2010. Mattocks worked at a local high school in West Baltimore

It didn't take long for her to realize how different the

"The physical environment was drastically different and the reelly stark contest struck me," says Mattocks, who now is pursuing her PhD at the University of Maryland, Beltimore (UMB). "There was not nearly as much green space in Harlem Park (West Baltimore). If wasn't as well-kept [as Northeast Baltimore], with a lot of broken glass and trash. There were all these signs of what's called physical disorder — graffiti, litter, yacant and abandoned buildings,"

Her mind bursting with knowledge from her coursework, Mattocks wondered how living in these conditions might affect a person's well-being. Thro her years of studying at UMB, she had gained a base rely years or xiculying at Umb, she ned gamed a base knowledge about how having access to green spaces and healthy, safe environments leads to overall positiv community health.

UMB Champions of Excellence **Pioneering Targeted Treatments to Fight Cancer**

UNIVERSITY MARYLAND



UMB Home / About UMB / Offices / Communications and Public Affairs / UMB Champions of Excellence

William F. Regine: MD, FACR, FACRO | University of Maryland School of Medicine

pions of Excellence Gallery Find Out More About the Champions of Excelle

William F. Regine, MD, FACR, FACRO, is a pioneer in cancer-fighting innovation. A decade ago, Regine had a vision for a center of proton therapy excellence — one that would cross all academic missions and serve as a regional resource for health care providers in the mid-Atlantic region. That vision came to life in February 2016 when the \$200 million Maryland Proton Treatment Center (MPTC) opened its doors.

The proton therapy at MPTC, of which Regins is executive director, is delivered as a pencil-thin beam of radiation that goes directly to the cancerous tumor with no extension beyond the targeted site. The precision of the treatment allows for a shorter duration of therapy welcome news for patients battling cancer. It also doesn't effect the surrounding tissue, something that happens all too often with traditional radiation.

The 110,000-square-foot facility is the first and most advanced of its kind in the Baltimore-Washington region. Two years after opening, MPTC is celebrating another impressive milestone - it just treated its 1.000th patient.

"With our unique mortal and vision, we sat out to make the center a regional resource for cancer treatment, not just for University patients to have access," says Regine. "We've really done that - made it a regional center

the government didn't priorit that there weren't enough resources." Mattacks worked closely with professors Burry and Tice to add her knowledge from India into the course culum. She hopes to see the final product of their

people in that region. Burry a

For two weeks, she visited in

and agencies, learning about brainstorming ways to incorp

social work course into the co

"The experience was really in

never traveled to a developin says. "There's not a lot of infe

manage the environment the

trash pickup. There aren't org

the way that we have, and tall the United States]."

But Mattocks is quick to add

community's lack of caring.

"I talked to so many people w environment. There are these

develop nonprofits and organ

scycling and trash pickup," s

environment in India have not

long-term joint efforts," says Regine, "Many physicians who have come to MPTC for this training have sent us their most challenging patients to care for while their own centers are being built."

MPTC has been awarded more than \$3 million in research funding. In addition, in 2018, it is planning a new dosimetry training program, preparing specialists who work with physicians in developing the safest and most accurate proton treatment plans for patients. Soon, MPTC also will offer deep-tissue external therma

range of 104 to 110 degrees Fahrenheit - sensitizes tumor cells to chemotherapy and radiation therapy tumor cers to chemotherapy and rediction therapy. Studies show that adding thermal therapy to standard treatments can significantly shrink tumors and improve survival for some patients. In another pioneering initiative, MPTC is the only center in the world to offer both proton therapy and external thermal therapy treatments at the same facility.

Within the Department of Radiation Oncology and throughout our cancer center, we strive to make every available tool in the cancer-fighting toolbox available to our petients," Regine says. "By continuing to develop a comprehensive thermal oncology program, we are giving patients more effective treatment options and therefore another reason to hope for better outcomes

Not one to rest on his laurels, Regine already is looking

Champions **Digital Billboards**



































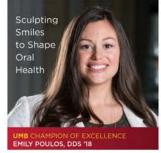




Champions The Elm Weekly















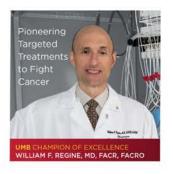












Champions The Elm Weekly



CHAMPIONS OF EXCELLENCE

Revolutionizing Research on Male and Female Brains

Margaret M. McCarthy, PhD, chair of the Department of Pharmacology at the School of Medicine, is revolutionizing the way research is conducted on male and female brains - research that is poised to shift our understanding of the brain as we know it.

Read more.

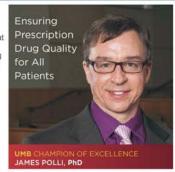


CHAMPIONS OF EXCELLENCE

Ensuring Prescription Drug Quality for All Patients

As chair of Industrial Pharmacy and Pharmaceutics at the University of Maryland School of Pharmacy, James Polli, PhD, has devoted his career to ensuring the quality of the complex prescription drug products that billions of people rely on every day.

Read more.

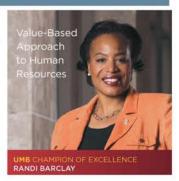


CHAMPIONS OF EXCELLENCE

Value-Based Approach to Human Resources

Randi Barclay, SHRM-CP, PHR, brings passion and positive energy grounded in UMB's core values to her role as human resources manager in the School of Nursing.

Read more.



CHAMPIONS OF EXCELLENCE

Transforming the Future of Education at UMB

As assistant dean of academic programs in the Graduate School, Mary Jo "M.J." Bondy, DHEd, MHS, PA-C, has been instrumental in championing interprofessional education and expanding educational access to make a meaningful impact on our communities.

Read more.



Champions The Elm







Champions Digital Displays







Champions Social Media

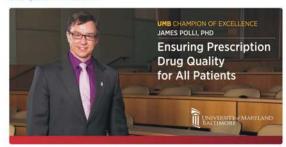


University of Maryland, Baltimore @UMBaltimore - Jun 6 Part scientist, part lawyer, and part poet: Margaret M. McCarthy, PhD @UMmedschool is not your average researcher. Learn more about Dr. McCarthy and all of our 2018 #UMBChampions of Excellence at umaryland.edu /champions, #WeAreUMB





University of Maryland, Baltimore @UMBaltimore - Jun 12 James Polli, PhD @umsop has devoted his career to ensuring the quality of the complex drug products that billions of people rely on every day. Learn more about Dr. Polli and all of our 2018 #UMBChampions at umaryland.edu /champions. #WeAreUMB







University of Maryland, Baltimore July 9, 2018 at 9:15 AM - @

Dr. Nadine M. Finigan-Carr, PhD, MS, has devoted her career to identifying youth at risk for violence & victimization and preventing them from becoming victims. Director of the Prevention of Adolescent Risks Initiative, assistant director of the Ruth H. Young Center for Families & Children, and a research assistant professor at the University of Maryland School of Social Work, Dr. Finigan-Carr is currently looking at human trafficking within the child welfare system.

Learn more about Dr. Finigan-Carr and all of our 2018 #UMBChampions at umaryland.edu/champions. #WeAreUMB





University of Maryland, Baltimore June 26 at 9:05 AM · 3

In her role as assistant dean of academic programs at the University of Maryland, Baltimore - Graduate School, Mary Jo "M.J." Bondy, DHEd, MHS, PA-C has been instrumental in championing interprofessional education and expanding educational access to make a meaningful impact on our communities.

Just last year, she and faculty from across #UMBaltimore, in partnership with the Baltimore Area Health Education Center, piloted a training program that brought together faculty and students from all seven UMB schools for training on Narcan, a revolutionary drug that can reverse the effects of an opioid overdose.

Learn more about M.J. Bondy and all of our 2018 #UMBChampions at umaryland.edu/champions, #WeAreUMB



Champions Elevator Doors







PUBLIC RELATIONS & MEDIA AWARDS

AWARD NOMINATIONS & RECOGNITIONS

PR News' Nonprofit Awards 2019 Live Near Your Work Marketing Campaign

University of Maryland, Baltimore



Live Near Your Work Campaign

2019 Nonprofit Winner for Employee/Internal Communications

An initiative between the University of Maryland Baltimore and key community partners, the Live Near Your Work (LNYW) Program benefits university employees by offering home ownership down payment and closing cost assistance on newly purchased homes.

This campaign sought to increase awareness of program offerings and all associated opportunities to potential buyers and real estate agents. Other objectives included directing interested parties to program resources, promoting qualifying neighborhoods to support community revitalization and increasing the number of employees interested and participation in the program.

Though the LNYW program is open to all University of Maryland, Baltimore staff, faculty and post-docs, the new program mission encourages marketing efforts toward specific demographics within the broader audience.

To evaluate the success of the Live Near Your Work (LNYW) campaign, each marketing aspect was monitored and tracked. Marketing for the effort took place on the UMB website, via digital flyers and digital displays, as well as social media. Messaging emphasized the financial incentives—i.e. the potential for buyers to qualify for up to \$18,500 in grants—as well as the vibrant nature of Baltimore's neighborhoods.

In less than one year since the re-launch, 16 employees have closed on houses with the university contributing \$296,000 to employee housing. In addition, four more employees are currently in the LNYW pipeline.

The effort was so successful that more program promotions are planned, including three more homeowner counseling workshops in 2019.

Honorable Mention:

-Crossroads - "Balloon Beat" Lifts to New Heights

The Daily Record Icon Awards Honoree, Recognizing Maryland leadersDr. Jay Perman, MD







Special Publication Bio & Ad Placement





EVENT PROMOTION

JAZZ IN THE STREETS - AUG. 23 & SEPT. 20, UM BIOPARK

E-board



Elm/Elm Weekly



Eblasts



Social Media promotion



News media photo & video coverage





BRAND STANDADS



BRAND STYLE GUIDE



Our brand is our culture, our principles, what people think of us, and the stories we tell to influence their opinions. We all deliver a brand experience to our community through our interactions with others; through customer service, advertising, marketing, public relations, and our visual identity. By sharing our stories about the University with our community, we encourage quick recognition and build our reputation.

When our community hears or experiences great things about us, they support us, want to work and go to school here, seek care here, get advice from us, and see us as experts. Most importantly, they help us raise our profile on the indicators that matter most, and reinforce a brand founded on excellence and service.



What is branding?

When you say "brand," you most immediately think about logos, colors, or forts. But a brand of a university is much more - it's an entire structure, the images, messaging, and way of thinking of the university community. It's about style and consistency. Brand consistency, among all schools and teams at UMB ensures a solid image and solidifies name recognition to our community.

UMB BRAND I



University of Maryland Baltimore





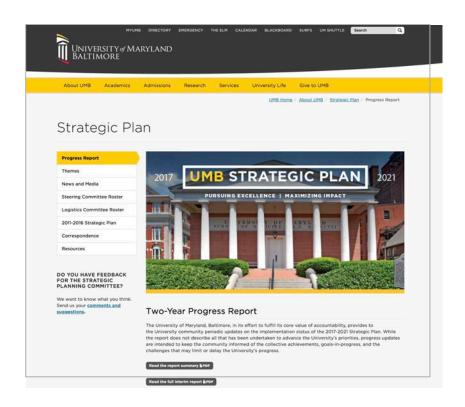
JNIVERSITY of Maryland Baltimore



STRATEGIC PLAN

2-Year Progress Report

The University of Maryland, Baltimore, in its effort to fulfill its core value of accountability, provides to the University community periodic updates on the implementation status of the 2017-2021 Strategic Plan. These updates are intended to keep the community informed of the collective achievements, goals-in-progress, and the challenges that may limit or delay the University's progress.





EMERGENCY PREPAREDNESS

STRATEGIC MARKETING

MEMBERS OF CPA SERVE ON THIS INITIATIVE

CPA works in tandem with UMB's Emergency Management team to inform the University community of weather, crime, traffic, and other potential emergency situations.

Developed new look



Eboards



Forms



Tablecloths





STRATEGIC MARKETING

Achieve your goals with our comprehensive portfolio of marketing and communication services.

Your needs are unique. We focus on creating strategic, well-coordinated marketing plans and materials tailored to you.

With your input, we'll help you:

Identify your vision | Assess your needs & cut through the clutter | Create a plan | Leverage your assets | Maximize your efforts

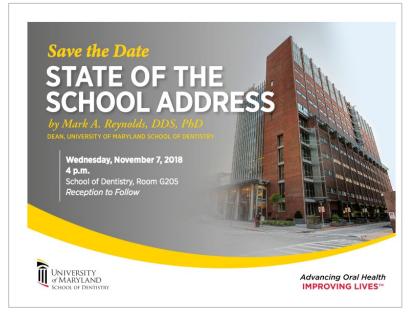
Our integrated marketing team has a wide range of expertise, including brand development, design, editorial, event services, marketing, media relations, web development, and writing for print and digital applications.

SCHOOL OF DENTISTRY

STRATEGIC MARKETING

CPA's collaboration with the School of Dentistry includes *Mdental* magazine in addition to many other marketing materials.







SCHOOL OF NURSING

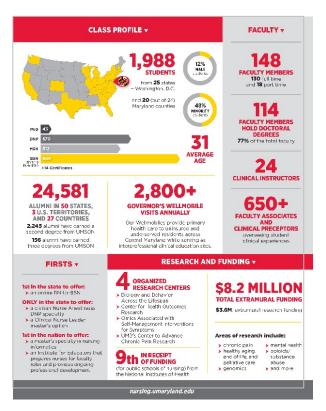
STRATEGIC MARKETING

CPA's collaboration with the School of Nursing includes projects for its nursing museum, strategic plan, speaker series, and alumni communications.









SCHOOL OF PHARMACY

STRATEGIC MARKETING

CPA has had a long-standing relationship with the School of Pharmacy and works closely with its communications team on branding. One of the largest projects that CPA designs and edits is SOP's award-winning *Capsule* magazine.





SCHOOL OF PHARMACY, CONTINUED





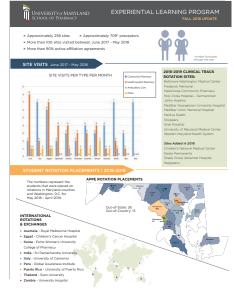






SCHOOL OF PHARMACY, CONTINUED





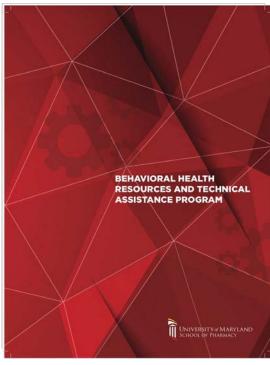




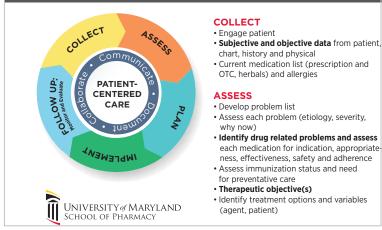


SCHOOL OF PHARMACY, CONTINUED









· Identify treatment options and variables (agent, patient)

GRADUATE SCHOOL

STRATEGIC MARKETING



UNIVERSITY OF MARYLAND, BALTIMORE

ADMISSIONS CONTACTS

SCHOOL OF MEDICINE

Mickey Foxwell, MD; Sandra Quezada, MD; Raushanah Kareem www.medschool.umaryland.edu/ admissions

SCHOOL OF MEDICINE

MASTER OF GENETIC COUNSELING

Shannan Dixon; Ann Toma www.medschool.umaryland.edu/mgc

SCHOOL OF MEDICINE

MEDICAL AND RESEARCH TECHNOLOGY

(undergraduate and

Master of Science)

Joanne Manning www.medschool.umaryland.edu/dmrt

SCHOOL OF MEDICINE MASTER OF PUBLIC HEALTH

Diane Marie St. George; Andrea Manning www.medschool.umaryland.edu/ epidemiology/mph

SCHOOL OF MEDICINE

DOCTOR OF PHYSICAL THERAPY

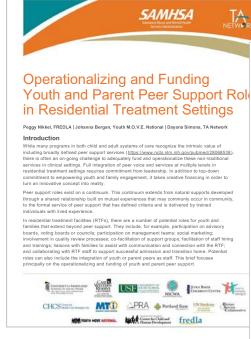
Nicole Willhide www.pt.umaryland.edu



SCHOOL OF SOCIAL WORK INSTITUTE









Telehealth and Mobile Technology in Child, Youth, and Young Adult Behavioral Health

By Melissa Schober, MPM and Shannon Robshaw, MSW, The Institute for Innovation and Implementation, School of Social Work, University of Maryland, Baltimore

Sheila Pires, MPA, Human Service Collaborative

This brief addresses policies and related issues regarding the use of communications technology such as technelatifi and videoconferencing, and mobile technologies such as teating and mobile applications, to provide access to health/behavioral health assessment, diagnosis, intervention, consultation, supervision, education, one coordination, and peer support across distance for children, youth, and young adults with behavioral health childregies and the fractional consultation.

According to the Substance Abuse and Mental Health Services Administration (SAMH/SA), in 2014, approximately 4 million American adults — one in every five — had a mental iliness; 50 percent begin by age 14 and 75 percent before age 24. More than 40 percent of youth 13 to 17 experience a behavioral health problem by the time they reach seventhi grade. 1

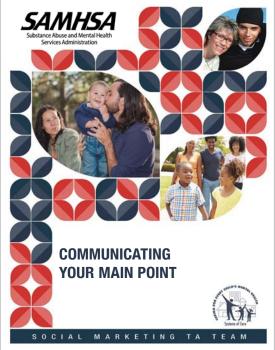
Despite he significant prevalence of behavioral health disorders, there is a significant shortage of mental health professionals across the United Steak. A 2013 report to Congress found that TS percent of U.S. courties, all rural, have no practicing psychiatrists, psychologists, or social workers ... [and jith at T percent of courties had so were bortage of mental health workers, both prescribers and non-prescribers, and 69 percent of courties had some unmer freed for mental health prescribers The two characteristics most associated with unref end in courtiers were low per capital increase and rural stress." The shortages are especially acute for children and youth enrolled in Medicaid and the State Children's Health Insurance Program (SCHIP) because many providers on of accept particle insurance, and a resort U.S. Department.



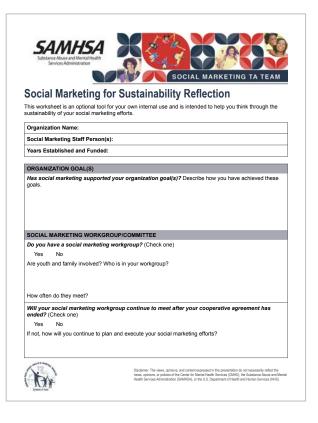
SCHOOL OF SOCIAL WORK INSTITUTE



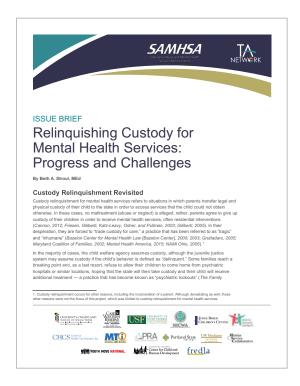








SCHOOL OF SOCIAL WORK INSTITUTE, CONTINUED

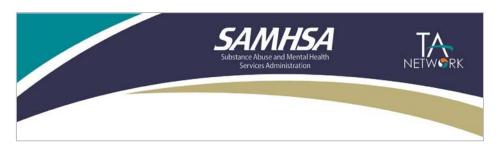












STAFF SENATE

STRATEGIC MARKETING

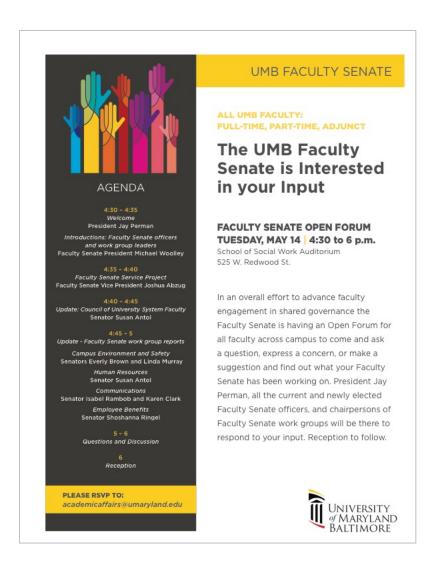






FACULTY SENATE

STRATEGIC MARKETING AND LOOK CREATION



UMB FACULTY SENATE

FACULTY MEMBERS:

Your Faculty Senate wants to hear from YOU!

President Perman, Faculty Senate officials, and work group leaders will be on hand to respond to your input.

OPEN FORUM

Tuesday, May 14 4:30 to 6 p.m.

School of Social Work Auditorium

Reception to follow

Please RSVP to: academicaffairs@umaryland.edu





GOVERNMENT AFFAIRS

STRATEGIC MARKETING



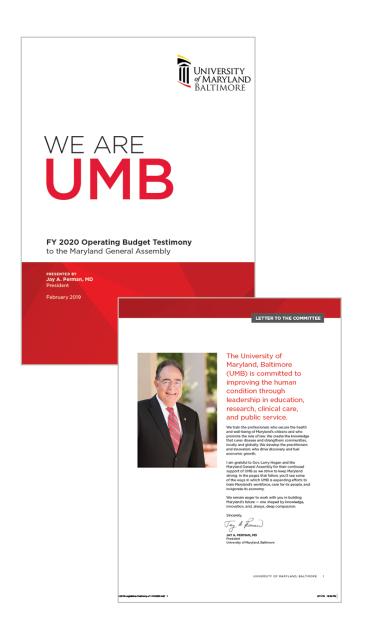


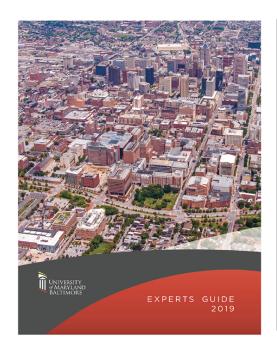




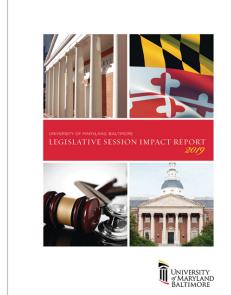


GOVERNMENT AFFAIRS, CONTINUED









PHILANTHROPY

COMMUNITY CAMPUS INITIATIVE

One Vision, One Community

The University of Maryland, Baltimore (UMB) Community Campus is the centerpiece of UMB's deep commitment to West Baltimore and to the collaboration - undertaken with our neighbors - that will strengthen it.



COMMUNITY CAMPUS PARTNERS

Abell Foundation

CHARITABLE INVESTMENT DRIVES PROGRESS



PHILANTHROPY

CASE STATEMENTS

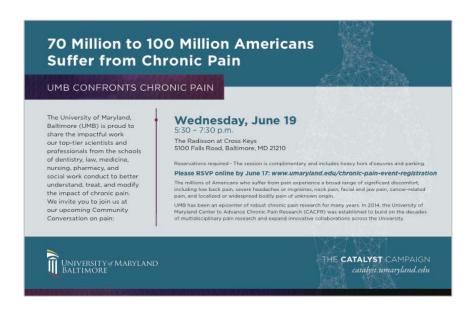
Center for Addiction, Research, Education, and Service (CARES) and UMB Cure Scholars Program





STRATEGIC MARKETING

University of Maryland Center to Advance Chronic Pain Research (CACPR) Case Statement and UMB Confronts Chronic Pain Baltimore Business Journal ad





PUBLICATIONS

UMB Spotlight Magazine



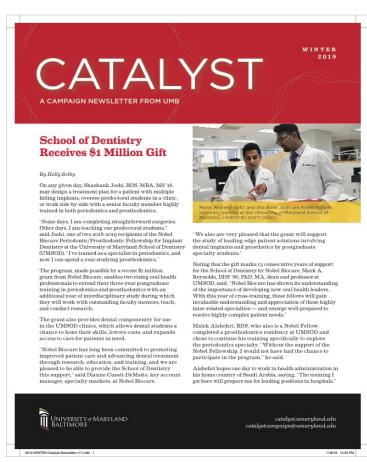


PUBLICATIONS

Campaign Newsletters: Spotlight and Catalyst

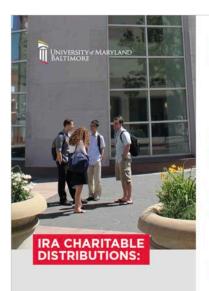
These newsletters illustrate the leadership and excellence that distinguishes UMB, and demonstrates how these qualities benefit our 6,500 students and many more thousands of people we serve each year in the state, in the region, and beyond.





PLANNED GIVING CAMPAIGN

IRA Charitable Distributions Postcard and The Savvy Donor Newsletter



WHAT ARE QUALIFIED CHARITABLE DISTRIBUTIONS?

After a traditional IRA account holder turns 70% they can give up to \$100,000 directly from their IRA to one or more charities, using a qualified charitable distribution form issued by the IRA administrator. This gift strategy may be particularly attractive to those who plan to claim the standard deduction on

- The charitable distributions are non-taxable to the owner.
- They satisfy all or part of the required minimum distribution (RMD) of the owner.
- Qualified charitable distributions are not deductible

STEP 1 Complete a Qualified Charitable Distribution form through your IRA administrator providing the following:

> University of Maryland Baltimore Foundation, Inc. 620 West Lexington Street, 2nd floor Baltimore, MD 21201

STEP 2 Alert the Office of Planned Giving at plannedgiving@umaryland.edu or 877-706-4406 as to where you wish to designate your gift.

USER REVIEW:

The Sewalls on Why a DAF Works for Them

Richard Sewall, DDS '76, and his wife, Gwyn, give annually to the School of Dentistry and multiple other charities. About six years ago they learned about DAFs from their financial advisor, who helped them establish a new DAF with appreciated stock.

"In a year when I converted an IRA to a Roth IRA, the donor advised fund was a good way to get a much-needed tax deduction, and this ensures a pool of money for our charitable gifts regardless of the vagaries of annual retirement income," says Gwyn, "Through the website it's easy to make our annual gifts and we can see our giving history any time. We are in aggressive growth and growth funds and can choose either one or a combination for the grants they make. The growth has

EVERYONE ASKS: CAN DAFS BE USED TO PAY A PLEDGE?

Yes, if three conditions are met.

Office of PLANNED GIVING

Ever since the IRS first wrote comprehensive rules governing DAFs in 2006, confusion (and a lot of unpleasant surprises) has prevailed over the question of DAFs making payments on a pledge recorded in the donor's name. The root of the problem is the severe IRS penalty imposed on donor-advisors and DAFs if a grant is made that results in "more than an incidental benefit" to the donor-advisor. The IRS might consider a DAF payment on a pledge obligated by another party (the donor-advisor) a personal benefit.

Fortunately, in December 2017 the IRS proposed clarifying rules over DAFs and pledge payments. Although not yet law, the notice (2017-73) provides that donor-advisors and DAF sponsors may immediately rely on it for guidance relating to DAF pledges. The IRS will not impose penalties for fulfilling a personal pledge with a DAF if:

- 1 When making the grant, the DAF makes no reference to the existence of the pledge.
 - 2 | The donor-advisor nor anyone else receives directly or indirectly any other benefit besides the pledge payment.

rovides a tax receipt

I options. 1) Donor-

donor-advisor signs nust omit any reference th the DAE 3) Finally plan or gift intention fulfill since there is no

such advice. In advance

LAND SCHOOLS TAX-EFFICIENT edgiving on

strategic with their philanthropy, with 18 percent reporting becoming more Where can one open a DAF?

· DAF donors are strategic: 61 percent

report being somewhat or very

strategic after opening a DAF.

Like a majority of 501(c)(3) charities, the University of Maryland Baltimore Foundation does not have its own DAF but gifts from DAFs are essential to our annual support and we welcome DAF gifts with open arms.

At last count, there were 979 DAF sponsoring organizations holding 285,000 accounts worth \$90 billion. The three most common places to find a DAF program are:

- 1 Community foundations, such as and The Associated: Jewish Federation
- 2 National charities, such as National Philanthropic Trust and the Fidelity Fund for Charitable Giving
- 3 Single-issue charities, such as Feeding America and The Nature Conservancy

THE SAVVY DONOR

WHAT'S HOT? DONOR ADVISED FUNDS

(AKA DAFS) Even though they have been in existence

since 1931, donor advised funds (DAFs) are a widely popular means of giving today and grow in popularity every year

What are DAFs?

DAFs are accounts hosted by a SOI(c)(3) charity, opened by an individual with donated assets above a minimum amount set by the 501(c)(3) host. The donor subsequently recommends (i.e. "advises") to other 501(c)(3) charities named by the donor.

The donor receives full tax credit for the gift to the DAF, just like a completed gift to any other 501(c)(3), but later can recommend grants out of the DAF to one or multiple charities. Unlike private foundations, no rules distribution of DAF funds.

What is the purpose of a DAF?

In the pre-DAF era, philanthropists foundations) to attain privacy control tax efficiency; consolidate giving; and involve multiple family members or generations in the giving decisions about family wealth. All those desirable outcomes still exist in the present giving environment, but now donors can secure the same benefits via a

Features common to most DAFs:

- · Most DAF minimums are \$5,000 or \$10,000 to open.
- · DAFs accept cash, stock, and non-cash assets: manage investments: distribute funds and file tax forms.
- . Donor-advisors have online access to make grant requests and research · Donor-advisors can name additional
- and successor advisors. · Donor-advisors can remain anonymous to the charities if desired.

Who gives through DAFs?

insight about existing DAF donors:

- The overwhelming majority (94) percent) of 15,300 surveyed DAF donors are repeat donors who grant to among that group 47 percent grant the same amount every year.
- · DAF donors are involved: 73 percent report being somewhat or very with 6 percent reporting they became more involved after opening a DAF.

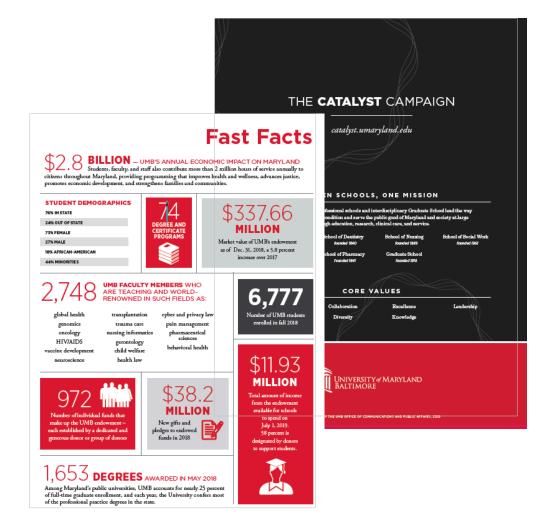






THE UNIVERSITY OF MARYLAND BALTIMORE FOUNDATION, INC. (UMBF)

2019 Endowment Report **ENDOWMENT FINANCIAL REPORT** UNIVERSITY of MARYLAND BALTIMORE

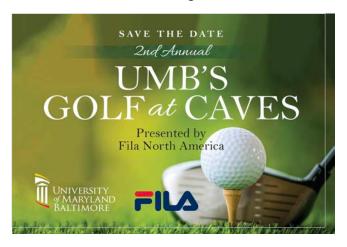


STRATEGIC EVENT MARKETING

UMBF Entrepreneurship and Business Forum



UMB's Golf at Caves Outing





UNDER ARMOUR PROPOSAL





GLOBAL HEALTH SUMMIT

STRATEGIC MARKETING

The Inaugural UMB Global Health Summit highlighted the University's commitment to improving the human condition through collaborative health and human services globally.







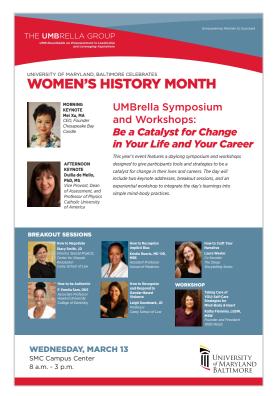


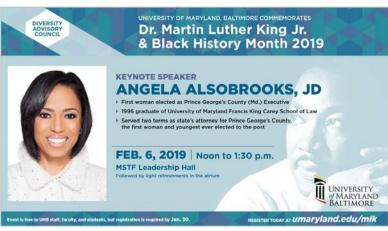
COMMEMORATIVE EVENTS

In January or February, the University celebrates Black History Month and the work of Dr. Martin Luther King Jr. with an annual event that includes noteworthy speakers and MLK Diversity Recognition Awards for faculty, students, and staff.

Each March, the University celebrates Women's History Month with an event that celebrates contributions made by women.

CPA also plans and promotes UMB Night/Day at Camden Yards for an Orioles game.

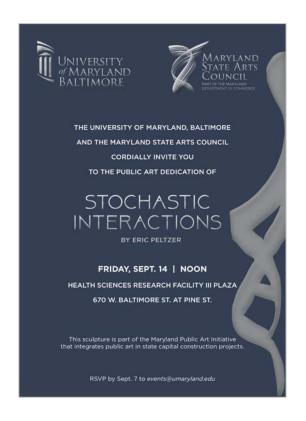








COMMEMORATIVE EVENTS, CONTINUED









MEDIA RELATIONS

The media relations team successfully brought the expertise and accomplishments of University leaders into the public spotlight by generating earned media coverage, creating and promoting UMB News coverage, providing coverage of Presidential Initiatives, and supporting major UMB events.

Earned Media Coverage

The UMB Media Relations team works closely with local and national media, bringing University programs and accomplishments to the attention of reporters, and helping them locate faculty experts to include in their stories. Here are a few highlights from 2018-2019:



How A Free Public Library Is Becoming A Beacon Of Hope In Baltimore | ABC News Good Morning America, Oct. 9, 2018
This expanded look at the Enoch Pratt Free Library included the School of Social Work's Social Worker in the Library Program, which helps residents facing personal and family challenges.



Mission Of Mercy Brings Free Dental Care To Baltimore | WBAL-TV, March 1, 2019

WBAL-TV provided morning and evening news coverage of the School of Dentistry's Mission of Mercy clinic in Pigtown, where hundreds received free care.



UMB Professor Working On Non-Addictive Painkiller | WMAR-TV, Dec. 20, 2018

In this series of reports, School of Pharmacy Professor Andy Coop explains the development of experimental drug UMB 425, a powerful painkiller that may be less likely to lead to addiction.



CareFirst To Fund \$2.1 Million Grant Program For Addiction Services In Maryland | The Baltimore Sun, Oct. 24, 2018

Health insurer CareFirst provided grant support for the School of Medicine's telemedicine addition treatment program on the Eastern Shore.



Professor Argues 'Originalism,' 'Common Sense' Can Butt Heads In Court Of Law | WBAL Radio, July 10, 2018

In one of many interviews, Carey Law professor Mark Graber helped audiences understand the legal issues surrounding the confirmation hearings of Supreme Court Justice Brett Kavanaugh.



Baltimore Students To Put On Puppet Show With UMB Police, Nursing Students | WJZ-TV, May 1, 2019

UMB's community engagement efforts were showcased in this coverage of UMB's PAL Program and its partnership with a local theater group.

UMB Media Team News Coverage

The UMB Media Relations team seeks stories from across the University to share with internal and external audiences, including policymakers, alumni, and journalists who may wish to cover the stories themselves. During the 2018-2019 period, the media team produced 156 individual web stories with accompanying photos and often, video segments. A few examples include:



Social Work's Promise Heights Receives \$30M Grant

This five-year grant enables the program to continue to improve the lives of children and families in the West Baltimore neighborhood of Upton/Druid Heights.



UM Scholars Make Research A Team Sport

University of Maryland Scholars prove that collaboration is key to the future of health science, after a summer of research comes to a culminating end with the annual Student Research Forum.



New Support In Fight Against Human Trafficking

Maryland Governor Larry Hogan is joined by SAFE Center Director Susan Esserman to announce new efforts to fight human trafficking in the state.



Seed Grant Kick-Starts Innovative Research

The University of Maryland, Baltimore (UMB) and the University of Maryland, College Park (UMCP) showcase each other's strengths at the 11th annual UMB-UMCP Seed Grant Symposium.



UM Scholars Make Research A Team Sport

University of Maryland Scholars prove that collaboration is key to the future of health science, after a summer of research comes to a culminating end with the annual Student Research Forum.



New Support In Fight Against Human Trafficking

Maryland Gov. Larry Hogan is joined by SAFE Center Director Susan Esserman to announce new efforts to fight human trafficking in the state.



Students To Paint Their Own Futures

With the stroke of a dozen paintbrushes, students from Renaissance Academy High School along with First Lady Yumi Hogan put the finishing touches on a brand new mural.



Grid Pitch '19 Celebrates Student Entrepreneurs

Aspiring student entrepreneurs pitched their ideas to peers and industry leaders at Grid Pitch '19 at the Graduate Research Innovation District at the UM BioPark.

Support and Coverage of Presidential Initiatives

The media team supports the priorities and initiatives of the President's Office in many ways:

- Creating web stories and videos promoting presidential initiatives, such as the President's Symposium and White Paper Project, the President's Panel on Politics and Policy, UMBrella, and the Core Values Speaker series
- Highlighting leadership in economic development, as chair of the Downtown Partnership of Baltimore, as a biotech industry thought leader, and as a global relationship builder
- Showcasing efforts to improve the quality of life of West Baltimore residents
- Sharing the fruits of the University of Maryland Strategic Partnership: MPowering the State

Here are some salient examples:



UMB Launches Community Campus Initiative

The University's community engagement efforts leap forward with the establishment of a Community Campus. The Media Relations team created a 13-minute video to support fundraising.



Promoting the Promise Heights Initiative

The media team also supported efforts to broaden awareness of the Promise Heights Initiative and to raise funds for continuing work to improve the lives of Upton/Druid Heights residents.



Perman Touts UMB Innovation At Biotech Conference

UMB's leadership in research and innovation is the subject of Dr. Perman's presentation at the Bio+Tech 18 Conference.



UMB Leaders' Asia Tour Yields New Opportunities

A UMB team led by President Perman traveled to China, South Korea, and Japan to establish new educational, research, and economic development opportunities and strengthen existing ties.



Midday On Higher Education With Dr. Jay Perman

Host Tom Hall led an hour-long live discussion with Dr. Perman in which they talked about the president's goals for the University and efforts to work in partnership with the West Baltimore community.



A White Coat Welcome For New UMB CURE Scholars The UMB CURE Scholars Program welcomed its fourth cohort of sixth-graders with the traditional White Coat Ceremony. CURE's unique education and mentoring program provides a pathway to STEM careers for West Baltimore youth.



Haberman Talks Trump, Tweets, Fake News

The 2018-2019 series of the President's Panel On Politics And Policy kicked off with New York Times White House correspondent Maggie Haberman. Topics included her coverage of the presidential campaign, and the insights she gained in one-on-one interviews.



Downtown Success Proves Baltimore's Potential

In his role as chair of the Downtown Partnership of Baltimore, President Perman asks Baltimore business and civic leaders to apply the same effort used to transform Baltimore's downtown to improving its Westside community.

MEDIA RELATIONS, CONTINUED



President's Symposium Takes On Gun Violence

An interprofessional group of students aims to tackle the pervasive and controversial issue of gun violence through a yearlong conversation and the ultimate completion of a white paper.



'Jmore' Profiles Perman, Peers In Issue On Leaders

President Perman was featured on the cover of this issue of Jmore magazine, and was among five Jewish university and college presidents who share lessons and life stories with its readers.

University Event Coverage

The Media Relations team provided support for numerous UMB events and initiatives, including:



Town Hall Discussions On The Opioid Crisis

The Media Relations team provided multi-camera video production of a three-part series of town hall discussions featuring UMB academic and clinical leaders, as well as local stakeholders in Montgomery, Howard, and Baltimore counties.

MEDIA RELATIONS, CONTINUED



TEDx Amplifies UMB's Cutting-Edge Innovations

UMB's inaugural TEDx event was spearheaded by CPA and the Media Relations team. Speakers from the UMB community shared innovative ideas across a wide scope of subjects surrounding the theme of Improving the Human Condition.



UMB Holds Inaugural Global Health Summit

The University of Maryland, Baltimore welcomes researchers, practitioners and educators from nine nations to a summit sponsored by UMB's Center for Global Education Initiatives.



Collaboration Comes To Life At MPower Day In Annapolis

The Media Relations team promoted this celebration of the achievements of the seven-year partnership, and provided web, social media, photographic, and video support.



4th Annual Ag Law Conference Offers Service To Farmers

Farmers, landowners, environmentalists, and other agricultural stakeholders benefited from the daylong Agricultural and Environmental Law Conference on Nov. 8, 2018. The Media Relations team promoted and publicized the event with web stories and daylong photographic and video production support.

MEDIA RELATIONS, CONTINUED



IPE Day Imparts Teamwork Across Disciplines

The Center for Interprofessional Education held the seventh annual IPE Day at the University of Maryland, Baltimore, which provided training for students of all UMB schools on how to effectively work with professionals from other disciplines.



At Commencement, UMB's Mission Takes Center Stage

University of Maryland, Baltimore showcases its mission statement during the Universitywide commencement ceremony, during which Barbara Pierce Bush gave the keynote speech.



UMB, Neighbors Unite During Annual Spring Festival

The University of Maryland, Baltimore holds its fourth annual neighborhood health and arts festival for West Baltimore residents.



Alsobrooks Urges MLK Event Crowd: 'Redeem the Dream'

Prince George's County Executive Angela Alsobrooks returned to her alma mater to provide an inspirational keynote address at the University's annual event celebrating the legacy of Dr. Martin Luther King Jr.

CRISIS COMMUNICATIONS / UMB ALERTS

The Media Relations team supported Public Safety, Environmental Health and Safety, and Facilities and Operations by drafting and distributing emergency messages, participating in training exercises, and improving the communications infrastructure.

Messaging: The Media Relations team provided critical messages creation and distribution support during:

- Inclement weather 5 messages
- Responses to criminal activity 10 messages
- Responses to severe traffic situations 5 messages
- In support of other critical situations 10 messages

Training Exercises: The Media Relations team participated in emergency management exercises involving:

- Response to an active shooter situation
- Issues surrounding storm water management and flooding
- Managing safety and communications following the release of a select agent

Infrastructure Improvements: The Media Relations team also helped improve communications capabilities by playing a leading role in the transition from the Omnilert (E2Campus) emergency messaging system to Everbridge, a newer system with upgraded messaging and monitoring capabilities.

OVERVIEW AND WEB ACCESSIBILITY

CPA builds and engages community through a variety of UMB web communications services.

Our services include Web Design and Development, User Experience Design, Web Content Strategy, Web Content Management, and Website Maintenance.

In addition, our web communications group manages *umaryland.edu*, The Elm, Elm Weekly, and the University's mobile app. Use these community-building tools to discover all the news, events, resources UMB has to offer, and Website accessibility.

Website accessibility means that users with disabilities have equal access and equal opportunity to browse the UMB website. The University web policy requires web pages and websites to be accessible. CPA worked with CITS to establish a web accessibility policy for the University and trained and assisted administrative units to address their website accessibility issues.

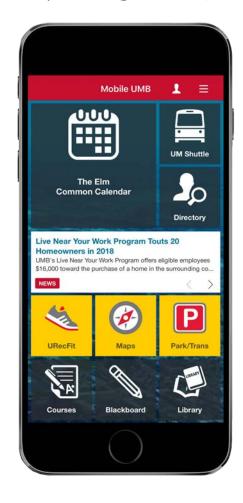


Provide equivalent alternatives for any multimedia presentation.

- Provide synchronized full-text captions for publicly available video.
- · For moving-picture video content, a synchronized verbatim caption is required.
- For voice-over narrated automated slideshows and similar content, a static transcript, cued to update upon slide change, is required.
- Captions should include speaker identifications and "sound effects"/audio cues, where appropriate.
- Provide full-text transcripts for publicly available audio-only presentations. Transcripts should include speaker identifications and "sound effects"/audio cues, where appropriate.
- Video or audio should not begin playing on page load. Video should have secondary audio description, when
 appropriate to content.
- A descriptive transcript one that provides all necessary text equivalents of crucial auditory content (sounds, speaker changes, etc.) and video content (scene and character descriptions, etc.) — is an acceptable alternative to synchronized audio-only audio description.
- For nonpublic video (or audio) with a known and controlled audience, captions (or transcripts) are not required but must be provided within a reasonable time if a need for accommodation arises.

MOBILE APP UPDATES

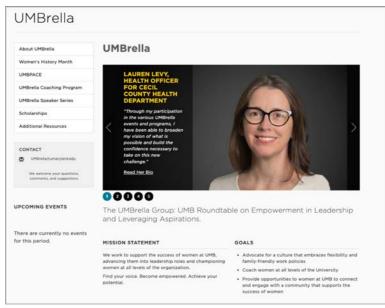
Incorporated new features such as a redesigned home screen, updated emergency module, integration with Everbridge app, URecFit is changed to Fitness and directly integrates with fitness group exercises schedule, Dining module incorporates CulinArt Cafe, Nook Cafe, and Crema Coffee Co. menus and a map of campus dining locations, New volunteer module.





UMBRELLA AND FOUNDERS WEEK 2019

The <u>UMBrella</u> website was redesigned to improve user experience and give it a more aesthetic appeal. The <u>Founders Week</u> 2019 website was redesigned to improve user experience and give it a more aesthetic appeal.



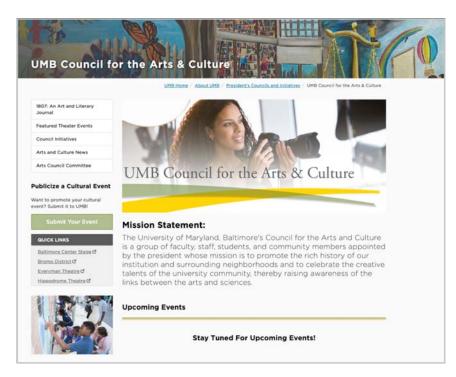




COUNCIL ARTS AND CULTURE

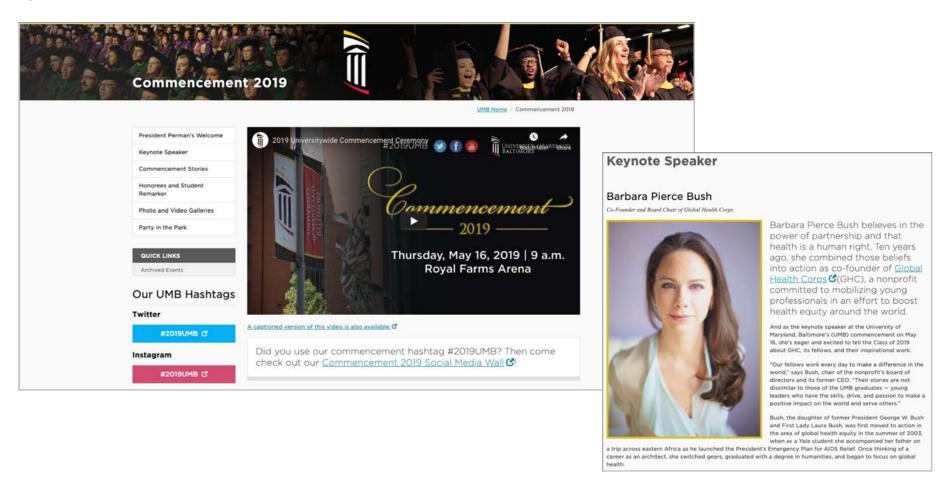
The Council for the Arts and Culture website was redesigned to make more of an artsy statement. The user experience was updated as well as vendors and making the website incorporate the look of 1807 as well as what the community has created though UMB.





COMMENCEMENT 2019

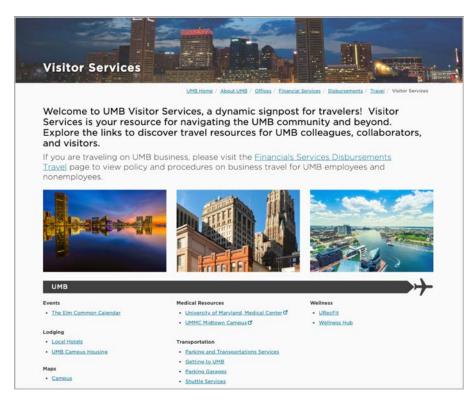
The Commencement website was redesigned for user experience and to improve the aesthetic to celebrate students graduating. It needed to be more enticing and easy to navigate for upcoming graduating students, parents of those students, and others joining in the celebration. It also needed to highlight the speaker that year, who was Barbara Pierce Bush.

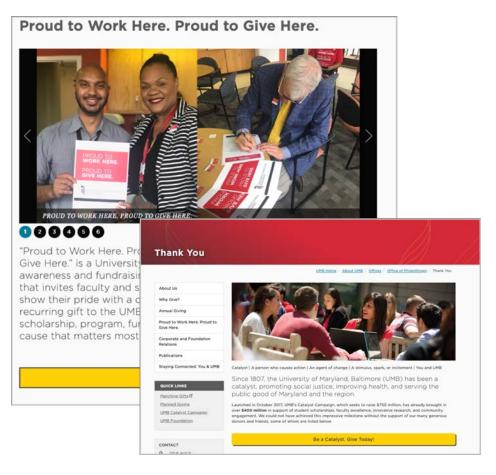


VISITOR SERVICES AND PHILANTHROPY

<u>Visitor Services</u> website was created as a central hub of resources for visitors coming outside of Baltimore through UMB and serves as a resource for navigating the UMB community and beyond.

The <u>Philanthropy</u> website was updated to highlight the UMB Business and Entrepreneurship forum, revamp The Proud To Work Here. Proud To Give Here. campaign, and create a Thank You Donors Page to thank all the donors and campaign co-chairs.





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The overhauled Elm website was rebuilt from the ground up to add new features to increase audience engagement and address user needs. The new Elm Weekly template was engineered to greatly streamline the weekly production process and to tie the newsletter more closely with the Elm website.

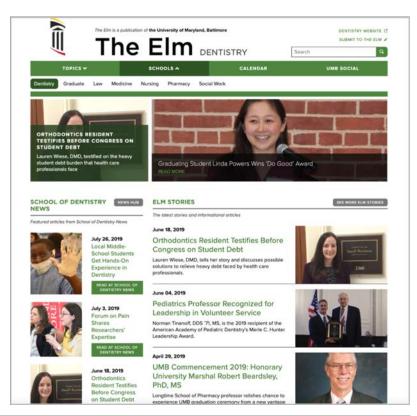


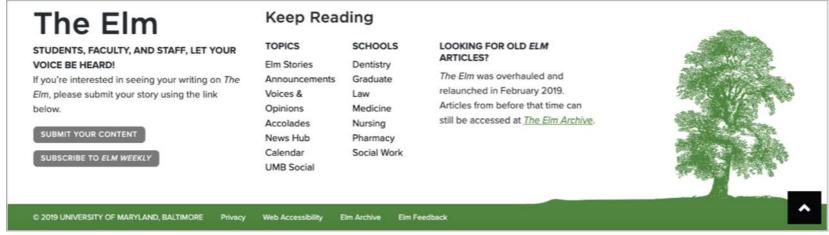




ELM AND ELM WEEKLY, CONTINUED





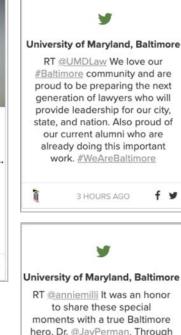


ELM AND ELM WEEKLY, CONTINUED













2 DAYS AGO



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ELM AND ELM WEEKLY, CONTINUED













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MISCELLANEOUS

CMS trainings

Our trainings empower website owners from other schools and departments to make updates to their own web content in the CMS.

ICTR newsletter

Developed a newsletter for the Institute for Clinical & Translational Research (ICTR).

CURE quarterly newsletter

Developed a quarterly newsletter for UMB CURE.

CACPR website and newsletter

Redesigned the UM Center to Advance Chronic Pain Research (CACPR) website and created a newsletter.

Implementation of new UMB Alerts web system with Everbridge

When Emergency Management switched to a different alert management system, we worked to seamlessly integrate it with our existing web templates.



SSW Institute





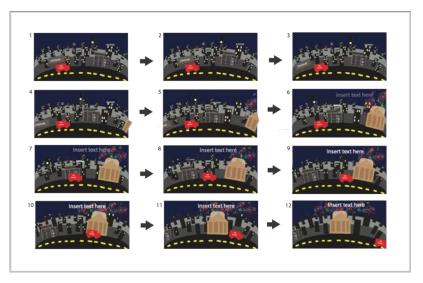




UMB HOLIDAY CARD 2018

We developed an animated video card with a friendly paper-cut-out style







1807 WEBSITE AND ONLINE SUBMISSIONS

The web team managed the online submissions to the new arts journal as well as the review process, and also built and maintained its website.



